



Incorporating Uncertainty into a Multi-criteria Supplier Selection Problem

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Motivation

- **Current business trends**
 - On-time delivery of high quality low cost products in shorter time window
 - Global sourcing
 - Reduced supplier base
 - Reduced buffers
 - Shorter lead times
 - More intertwined supply chains
- **Potentials to increase risks**
- **Supplier selection**
 - Key component for a successful supply chain
 - Strategic management decision



Plan for Uncertainty

- Critical to plan for uncertainty to mitigate risks
- Two dominant uncertainties in supplier selection
 - Random demand
 - Random supply
- Optimization models that incorporate random events



Impact of Just-In-Time (JIT)

- Reduced supplier base
- Long-term relationships with suppliers



Reduced Supplier Base

- Advantages
 - More leverage on suppliers
 - Better customer services from suppliers
 - Reduced raw material costs
 - Growth of suppliers
 - How to quantify – business volume discounts
- Disadvantages
 - Risks of not having sufficient supplies to meet fluctuating demand
 - Example: Phillips fire in 2000 cost Phillips \$40 million, but Ericsson lost \$2.34 billion in mobile phone division



Global Sourcing

- Risk associated with global sourcing
 - Low raw material costs offered by overseas suppliers
 - Long lead times and transportation routes
- Strategies to ensure a sufficient supply
 - To build up pipeline inventory - expensive
 - To establish relationships with carefully selected local and overseas suppliers



Handle Risks Proactively

- Another major risk: uncertain demand
Example: Cisco \$2.5 billion inventory in Q2, 2001 due to weakening demand and locked-in supply agreements
- Current focus on supply chain efficiency and lean practice amplifies risks
- Substantial benefits to plan flexibility into supply chain to handle risks proactively



Multiple Criteria for Strategic Supplier Selection

- Quality
- Delivery
- Number of suppliers
- Cost – total cost of ownership
 - Purchasing costs
 - Transportation costs
 - Pipeline inventory costs
- Risk



Strategic Supplier Selection Problem

- Uncertain demand
- Uncertain supplier capacity
- Multiple selection criteria
 - Purchasing prices including business volume discount
- Analyses of tradeoffs between costs and risks



Research Overview

- Develop a multi-objective supplier selection model with consideration of *uncertain demand*, and *uncertain supplier capacities*
- Compare:
 - deterministic mixed integer program
 - stochastic program with recourse
 - chance-constrained program
- Demonstrate the quality of the solutions obtained by probabilistic models
- Characterize the tradeoffs between costs and risks in an analytic form using multiparametric sensitivity analysis



Methodologies Used in Supplier Selection

- Rating models
- Statistical models
- Artificial intelligence models
- Mathematical programming models
 - Outperform other models in terms of the total cost of ownership
 - Quantitative tool with clear assumptions
 - Decisions
 - which suppliers to choose
 - how much to order from the selected suppliers



Deterministic Supplier Selection Problem

- Linear programming models
- Mixed integer programming models
- Nonlinear programming models
- Goal programming models

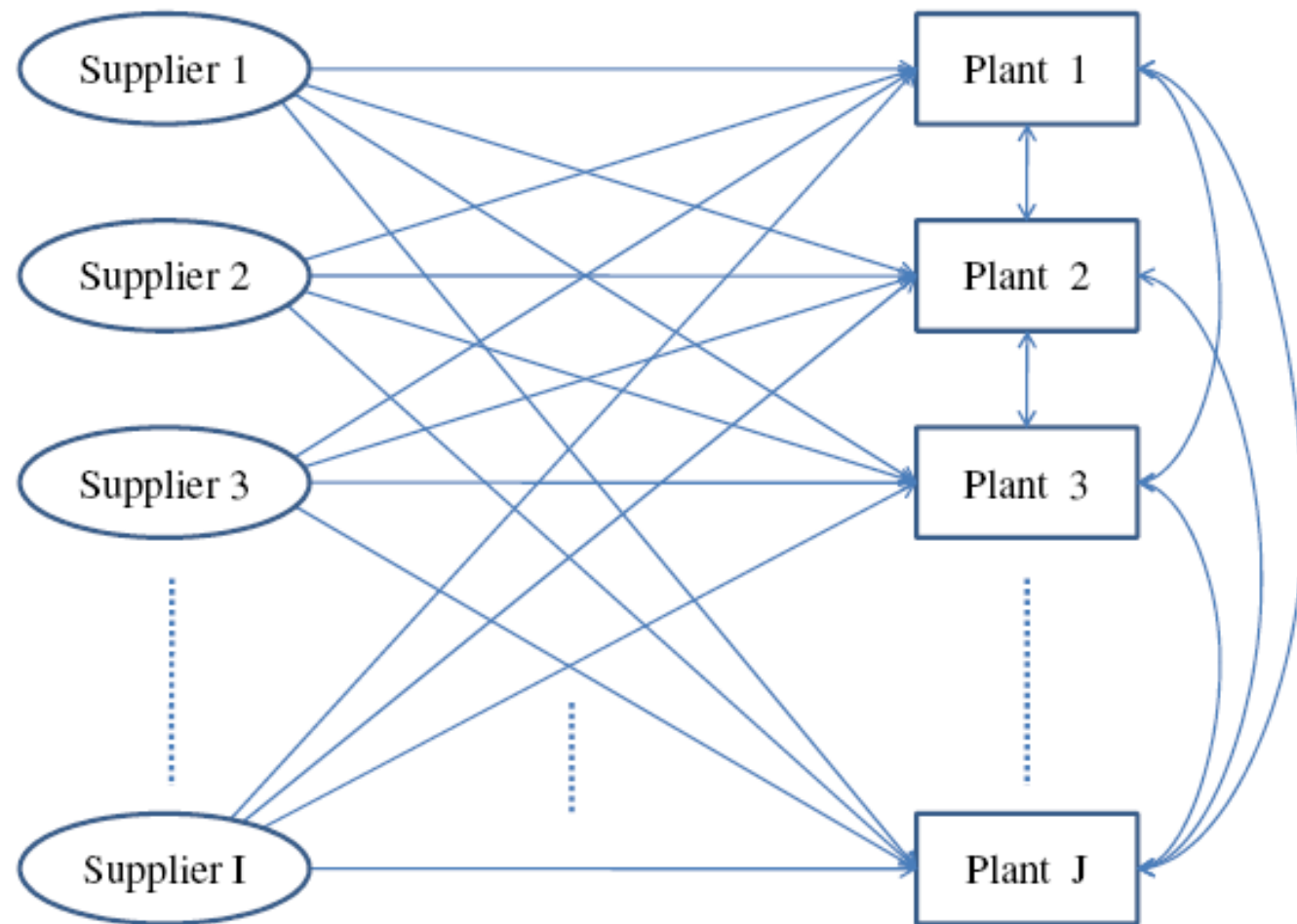
- Missing an important factor – uncertainty



Uncertainty in Supplier Selection Decision

- Random supply, random demand in newsvendor problem (Dada et al., 2003; Yang et al., 2005)
- Random demand in multicriteria vendor selection problem (Kasilingam and Lee, 1996)
- Uncertain demand, costs and exchange rates in international sourcing problem (Gutierrez and Kouvelis, 1995; Velarde and Laguna, 2004)
- Supplier failure risk (Berger and Zeng, 2006; Ruiz-Torres and Mahnoodi, 2007)
- Need to address multicriteria supplier selection under random demand and supply

Problem Setting





Approaches

- Mixed integer programming model (deterministic)
- Stochastic programming model with recourse
- Chance-constrained programming model



Probabilistic Models

- To find a minimal set of suppliers
- To incorporate risks originated from
 - Suppliers
 - Customers
- To achieve multiple goals
 - Quality
 - Delivery
 - Cost
 - Probability of satisfying demand
- To include business volume discount



Pareto-optimal Solutions

ϵ -constraint method

- Easy to implement
- Ability to handle nonconvex solution space
- Difficulty: definition of ϵ value



Mixed Integer Programming Model

- Deterministic demand
- Deterministic supplier capacity
- Use average demand and supplier capacity from historical data or the distributions

Mixed Integer Programming Model: Decision Variables

Decision Variables	Description
y_i	binary variable, has value of 1 if supplier i is chosen, 0 otherwise, $i \in I$
Y	vector of y_i 's
v_{im}	binary variable, has value of 1 if the volume of business awarded to supplier i falls in the m -th interval, 0 otherwise, $i \in I, m \in M$
x_{ijk}	amount of item k purchased from supplier i at plant j , $i \in I, j \in J, k \in K$
$z_{jj'k}$	amount of item k ordered from plant j for plant j' , $j, j' \in J, j' \neq j, k \in K$
b_{im}	business volume in dollars awarded to supplier i falling in the m -th discount interval, $i \in I, m \in M$

Mixed Integer Programming Model: Parameters

Sets	Description
I	set of suppliers
J	set of plants
K	set of items
M	set of volume discount intervals
Parameters	Description
d_{jk}	demand for item k at plant j , $j \in J$, $k \in K$
cap_i	aggregate capacity limit of supplier i , $i \in I$
$ucap_{ik}$	unit capacity used by item k for supplier i , $i \in I$, $k \in K$
p_{ijk}	unit price of item k quoted by supplier i to plant j , $i \in I$, $j \in J$, $k \in K$
$ship_{ijk}$	unit transportation cost of item k shipped by supplier i to plant j , $i \in I$, $j \in J$, $k \in K$
inv_{ijk}	unit pipeline inventory cost of item k shipped by supplier i to plant j , $i \in I$, $j \in J$, $k \in K$
$c_{jj'k}$	unit coordination cost of item k if plant j orders for plant j' , $j, j' \in J$, $j' \neq j$, $k \in K$
q_{ik}	fraction of poor quality items of type k from supplier i , $i \in I$, $k \in K$
t_{ik}	fraction of late items of type k from supplier i , $i \in I$, $k \in K$
u_{im}	upper cutoff point of discount interval m from supplier i , $i \in I$, $m \in M$
r_{im}	discount rate associated with discount interval m offered by supplier i , $i \in I$, $m \in M$
τ_q	pre-set quality tolerance, equal to $0.05 \sum_{j,k} d_{jk}$
τ_d	pre-set delivery tolerance, equal to $0.05 \sum_{j,k} d_{jk}$

Mixed Integer Programming Model: Objective Functions

$$\text{Min } f_s = \sum_{i \in I} y_i$$

Number of suppliers

$$\text{Min } f_c = \sum_{i \in I} \sum_{m \in M} (1 - r_{im}) \cdot b_{im}$$

**Discounted
purchasing costs**

$$+ \sum_{i \in I} \sum_{j \in J} \sum_{k \in K} (\text{ship}_{ijk} + \text{inv}_{ijk}) \cdot x_{ijk}$$

**Transportation costs,
inventory costs**

$$+ \sum_{j \in J} \sum_{\substack{j' \in J \\ j' \neq j}} \sum_{k \in K} c_{jj'k} \cdot z_{jj'k}$$

Coordination costs

Mixed Integer Programming Model: Constraints

$$\sum_{i \in I} \sum_{k \in K} q_{ik} \cdot \sum_{j \in J} x_{ijk} \leq \tau_q$$

Poor quality items

$$\sum_{i \in I} \sum_{k \in K} t_{ik} \cdot \sum_{j \in J} x_{ijk} \leq \tau_d$$

Late delivery

$$\sum_{i \in I} x_{ijk} + \sum_{j' \in J \setminus j} z_{j'jk} - \sum_{j' \in J \setminus j} z_{jj'k} \geq d_{jk} \quad \forall j \in J, k \in K$$

Demand

$$\sum_{k \in K} u_{cap_{ik}} \cdot \sum_{j \in J} x_{ijk} \leq cap_i \quad \forall i \in I$$

Supplier capacity

$$\sum_{j \in J} \sum_{k \in K} p_{ijk} \cdot x_{ijk} = \sum_{m \in M} b_{im} \quad \forall i \in I$$

$$b_{im} \leq u_{im} \cdot v_{im} \quad \forall i \in I, m \in M$$

$$b_{i,m+1} \geq u_{im} \cdot v_{i,m+1} \quad \forall i \in I, m \in \{1, 2, \dots, |M| - 1\}$$

$$\sum_{m \in M} v_{im} = 1 \cdot y_i \quad \forall i \in I$$

$$y_i \in \{0, 1\}, v_{im} \in \{0, 1\} \quad \forall i \in I, m \in M$$

$$x_{ijk} \geq 0, z_{jj'k} \geq 0, b_{im} \geq 0 \quad \forall i \in I, j \in J, j' \in J, k \in K, m \in M$$

Business volume discount from selected suppliers

Explore Pareto-optimal Solutions in MIP

- Leave total cost (f_c) as objective function
- Move the objective function on the number of suppliers (f_s) to constraints

$$\sum_{i \in I} y_i \leq \varepsilon_s \quad 1 \leq \varepsilon_s \leq |I|$$

- Vary ε_s level during solution process

Stochastic Programming Model

- Incorporate uncertainty of demand and supplier capacity into a two-stage stochastic program
- Scenario-based approach: scenarios (ξ) capture random demand & supplier capacity
- First-stage: binary variables for supplier selection, y_i
- Second-stage: continuous variables capture the amount ordered from each supplier, $x_{ijk}(\xi)$, and coordination between plants, $z_{jj'k}(\xi)$, binary and continuous variables are needed to model volume discounts, $v_{im}(\xi)$ and $b_{im}(\xi)$

Stochastic Programming Model: Decision Variables

Decision Variables	Description
y_i	binary variable, has value of 1 if supplier i is chosen, 0 otherwise, $i \in I$
Y	vector of y_i 's
$v_{im}(\xi)$	binary variable, has value of 1 if the volume of business awarded to supplier i falls in the m -th interval given scenario ξ , 0 otherwise, $i \in I, m \in M$ and $\xi \in \Xi$
$x_{ijk}(\xi)$	amount of item k purchased from supplier i at plant j given scenario ξ , $i \in I, j \in J, k \in K$ and $\xi \in \Xi$
$z_{jj'k}(\xi)$	amount of item k ordered from plant j for plant j' given scenario ξ , $j, j' \in J, j' \neq j, k \in K$ and $\xi \in \Xi$
$ocap_i(\xi)$	amount of exceeded capacity of supplier i given scenario ξ , $i \in I$ and $\xi \in \Xi$
$b_{im}(\xi)$	business volume in dollars awarded to supplier i falling in the m -th discount interval given scenario ξ , $i \in I, m \in M$ and $\xi \in \Xi$

Stochastic Programming Model: Parameters

Sets	Description
I	set of suppliers
J	set of plants
K	set of items
M	set of volume discount intervals
Ξ	set of scenarios
Parameters	Description
$d_{jk}(\xi)$	demand for item k at plant j given scenario ξ , $j \in J$, $k \in K$ and $\xi \in \Xi$
$cap_i(\xi)$	aggregate capacity limit of supplier i given scenario ξ , $i \in I$ and $\xi \in \Xi$
$ucap_{ik}$	unit capacity used by item k for supplier i , $i \in I$ and $k \in K$
p_{ijk}	unit price of item k quoted by supplier i to plant j , $i \in I$, $j \in J$ and $k \in K$
$ship_{ijk}$	unit transportation cost of item k shipped by supplier i to plant j , $i \in I$, $j \in J$ and $k \in K$
inv_{ijk}	unit pipeline inventory cost of item k shipped by supplier i to plant j , $i \in I$, $j \in J$ and $k \in K$
$c_{jj'k}$	unit coordination cost of item k if plant j orders for plant j' , $j, j' \in J, j' \neq j$ and $k \in K$
q_{ik}	fraction of poor quality items of type k from supplier i , $i \in I$ and $k \in K$
t_{ik}	fraction of late items of type k from supplier i , $i \in I$ and $k \in K$
u_{im}	upper cutoff point of discount interval m from supplier i , $i \in I$ and $m \in M$
r_{im}	discount rate associated with discount interval m offered by supplier i , $i \in I$ and $m \in M$
e_i	unit penalty of exceeding capacity of supplier i , $i \in I$
$\tau_q(\xi)$	pre-set quality tolerance given scenario ξ , equal to $0.05 \sum_{j,k} d_{jk}(\xi)$
$\tau_d(\xi)$	pre-set delivery tolerance given scenario ξ , equal to $0.05 \sum_{j,k} d_{jk}(\xi)$

Stochastic Programming Model: First-Stage Problem

$$\text{Min } f_s = \sum_{i \in I} y_i$$

Number of suppliers

$$\text{Min } f_c = E_{\xi}[C_f(Y, \xi)]$$

Cost of discounted purchasing, transportation and pipeline inventory, coordination and penalty of exceeding capacity

Subject to

$$y_i \in \{0, 1\} \quad \forall i \in I$$

Stochastic Programming Model: Second-Stage Problem (for Given Selected Suppliers Y and Scenario ξ) – Objective Function

$$\begin{aligned}
 C_f(Y, \xi) = & \text{Min} \sum_{i \in I} \sum_{m \in M} (1 - r_{im}) \cdot b_{im}(\xi) && \text{Discounted purchasing costs} \\
 & + \sum_{i \in I} \sum_{j \in J} \sum_{k \in K} (\text{ship}_{ijk} + \text{inv}_{ijk}) \cdot x_{ijk}(\xi) && \text{Transportation costs, inventory costs} \\
 & + \sum_{j \in J} \sum_{\substack{j' \in J \\ j' \neq j}} \sum_{k \in K} c_{jj'k} \cdot z_{jj'k}(\xi) && \text{Coordination costs} \\
 & + \sum_{i \in I} e_i \cdot \text{ocap}_i(\xi) && \text{Penalty costs of exceeding capacity}
 \end{aligned}$$

Stochastic Programming Model: Second-Stage Problem (for Given Selected Suppliers Y and Scenario ξ) - Constraints

$$\sum_{i \in I} \sum_{k \in K} q_{ik} \cdot \sum_{j \in J} x_{ijk}(\xi) \leq \tau_q(\xi)$$

Poor quality items

$$\sum_{i \in I} \sum_{k \in K} t_{ik} \cdot \sum_{j \in J} x_{ijk}(\xi) \leq \tau_d(\xi)$$

Late delivery

$$\sum_{i \in I} x_{ijk}(\xi) + \sum_{j' \in J \setminus j} z_{j'jk}(\xi) - \sum_{j' \in J \setminus j} z_{jj'k}(\xi) \geq d_{jk}(\xi) \quad \forall j \in J, k \in K$$

Demand

$$\sum_{k \in K} u_{cap_{ik}} \cdot \sum_{j \in J} x_{ijk}(\xi) - o_{cap_i}(\xi) \leq cap_i(\xi) \quad \forall i \in I$$

Supplier capacity

$$\sum_{j \in J} \sum_{k \in K} p_{ijk} \cdot x_{ijk}(\xi) = \sum_{m \in M} b_{im}(\xi) \quad \forall i \in I$$

$$b_{im}(\xi) \leq u_{im} \cdot v_{im}(\xi) \quad \forall i \in I, m \in M$$

$$b_{i,m+1}(\xi) \geq u_{im} \cdot v_{i,m+1}(\xi) \quad \forall i \in I, m \in \{1, 2, \dots, |M| - 1\}$$

$$\sum_{m \in M} v_{im}(\xi) = 1 \cdot y_i \quad \forall i \in I$$

$$v_{im}(\xi) \in \{0, 1\} \quad \forall i \in I, m \in M$$

$$x_{ijk}(\xi), z_{jj'k}(\xi), b_{im}(\xi), o_{cap_i}(\xi) \geq 0 \quad \forall i \in I, j \in J, j' \in J, k \in K, m \in M$$

Business volume discount from selected suppliers

Explore Pareto-optimal Solutions in SP

- Leave *expected* total cost (f_c) as objective function
- Move the objective function on the number of suppliers (f_s) to constraints

$$\sum_{i \in I} y_i \leq \varepsilon_s \quad 1 \leq \varepsilon_s \leq |I|$$

- Vary the number of suppliers, ε_s level
- Vary unit penalty cost for exceeding supplier capacity, e_i



Chance-constrained Programming Model

- Assume probability distributions for demand and supply capacity
- Use probabilistic constraints
- Specify system reliability

Chance-constrained Programming Model: Decision Variables

Decision Variables	Description
y_i	binary variable, has value of 1 if supplier i is chosen, 0 otherwise, $i \in I$
Y	vector of y_i 's
v_{im}	binary variable, has value of 1 if the volume of business awarded to supplier i falls in the m -th interval, 0 otherwise, $i \in I, m \in M$
x_{ijk}	amount of item k purchased from supplier i at plant j , $i \in I, j \in J, k \in K$
$z_{jj'k}$	amount of item k ordered from plant j for plant j' , $j, j' \in J, j' \neq j, k \in K$
b_{im}	business volume in dollars awarded to supplier i falling in the m -th discount interval, $i \in I, m \in M$

Chance-constrained Programming Model: Parameters

Sets	Description
I	set of suppliers
J	set of plants
K	set of items
M	set of volume discount intervals
Parameters	Description
D_{jk}	demand for item k at plant j , $j \in J$ and $k \in K$, random variable with mean $\mu_{D_{jk}}$, standard deviation $\sigma_{D_{jk}}$, and cumulative probability distribution function $F_{D_{jk}}$
CAP_i	aggregate capacity limit of supplier i , $i \in I$, random variable with mean μ_{CAP_i} , standard deviation σ_{CAP_i} , and cumulative probability distribution function F_{CAP_i}
$ucap_{ik}$	unit capacity used by item k for supplier i , $i \in I$, $k \in K$
p_{ijk}	unit price of item k quoted by supplier i to plant j , $i \in I$, $j \in J$, $k \in K$
$ship_{ijk}$	unit transportation cost of item k shipped by supplier i to plant j , $i \in I$, $j \in J$, $k \in K$
inv_{ijk}	unit pipeline inventory cost of item k shipped by supplier i to plant j , $i \in I$, $j \in J$, $k \in K$
$c_{jj'k}$	unit shipping cost of item k from plant j to plant j' , $j, j' \in J, j' \neq j$, $k \in K$
q_{ik}	fraction of poor quality items of type k from supplier i , $i \in I$, $k \in K$
t_{ik}	fraction of late items of type k from supplier i , $i \in I$, $k \in K$
u_{im}	upper cutoff point of discount interval m from supplier i , $i \in I$, $m \in M$
r_{im}	discount rate associated with discount interval m offered by supplier i , $i \in I$, $m \in M$
τ_q	pre-set quality tolerance, equal to $0.05 \sum_{j,k} \mu_{D_{jk}}$
τ_d	pre-set delivery tolerance, equal to $0.05 \sum_{j,k} \mu_{D_{jk}}$
ε_d	pre-determined satisfaction level of probabilistic demand constraint
ε_c	pre-determined satisfaction level of probabilistic capacity constraint

Chance-constrained Programming Model: Objective Functions

$$\text{Min } f_s = \sum_{i \in I} y_i$$

Number of suppliers

$$\text{Min } f_c = \sum_{i \in I} \sum_{m \in M} (1 - r_{im}) \cdot b_{im}$$

**Discounted
purchasing costs**

$$+ \sum_{i \in I} \sum_{j \in J} \sum_{k \in K} (\text{ship}_{ijk} + \text{inv}_{ijk}) \cdot x_{ijk}$$

**Transportation costs,
inventory costs**

$$+ \sum_{j \in J} \sum_{\substack{j' \in J \\ j' \neq j}} \sum_{k \in K} c_{jj'k} \cdot z_{jj'k}$$

Coordination costs

Chance-constrained Programming Model: Constraints

$$\sum_{i \in I} \sum_{k \in K} q_{ik} \cdot \sum_{j \in J} x_{ijk} \leq \tau_q$$

Poor quality items

$$\sum_{i \in I} \sum_{k \in K} t_{ik} \cdot \sum_{j \in J} x_{ijk} \leq \tau_d$$

Late delivery

$$\text{Prob} \left(\sum_{i \in I} x_{ijk} + \sum_{j' \in J \setminus j} z_{j'jk} - \sum_{j' \in J \setminus j} z_{jj'k} \geq D_{jk} \right) \geq \varepsilon_d \quad \forall j \in J, k \in K$$

Probability of meeting demand

$$\text{Prob} \left(\sum_{k \in K} u_{capik} \cdot \sum_{j \in J} x_{ijk} \leq CAP_i \right) \geq \varepsilon_c \quad \forall i \in I$$

Probability of not exceeding supplier capacity

$$\sum_{j \in J} \sum_{k \in K} p_{ijk} \cdot x_{ijk} = \sum_{m \in M} b_{im} \quad \forall i \in I$$

$$b_{im} \leq u_{im} \cdot v_{im} \quad \forall i \in I, m \in M$$

$$b_{i,m+1} \geq u_{im} \cdot v_{i,m+1} \quad \forall i \in I, m \in \{1, 2, \dots, |M| - 1\}$$

$$\sum_{m \in M} v_{im} = 1 \cdot y_i \quad \forall i \in I$$

$$y_i \in \{0, 1\}, v_{im} \in \{0, 1\} \quad \forall i \in I, m \in M$$

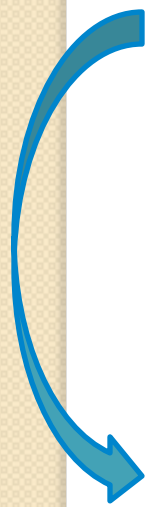
$$x_{ijk}, z_{jj'k}, b_{im} \geq 0 \quad \forall i \in I, j \in J, j' \in J, k \in K, m \in M$$

Business volume discount from selected suppliers

Chance-constrained Programming Model: Transformation of Probabilistic Constraints

$$\text{Prob}\left(\sum_{i \in I} x_{ijk} + \sum_{j' \in J \setminus j} z_{j'jk} - \sum_{j' \in J \setminus j} z_{jj'k} \geq D_{jk}\right) \geq \varepsilon_d \quad \forall j \in J, k \in K$$

$$\text{Prob}\left(\sum_{k \in K} \text{ucap}_{ik} \cdot \sum_{j \in J} x_{ijk} \leq \text{CAP}_i\right) \geq \varepsilon_c \quad \forall i \in I$$



$$\sum_{i \in I} x_{ijk} + \sum_{j' \in J \setminus j} z_{j'jk} - \sum_{j' \in J \setminus j} z_{jj'k} \geq F_{D_{jk}}^{-1}(\varepsilon_d) \quad \forall j \in J, k \in K$$

$$\sum_{k \in K} \text{ucap}_{ik} \cdot \sum_{j \in J} x_{ijk} \leq F_{\text{CAP}_i}^{-1}(1 - \varepsilon_c) \quad \forall i \in I$$

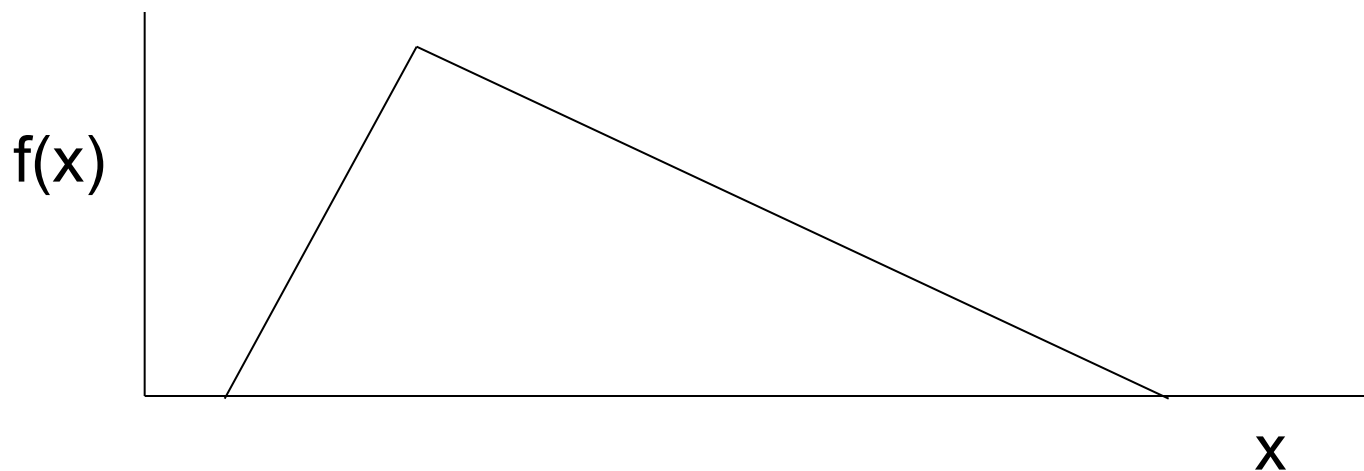


Chance-constrained Programming Model: Distributions Used

- Normal distribution
 - Commonly used
 - Described by two parameters: mean and variance
 - Symmetric
- Triangular distribution
 - Limited region
 - Described by three parameters: min, mode, max
 - Skewed or symmetric

Triangle Distribution

- Can be easily described in practice by three parameters
 - Min
 - Mode
 - Max



Explore Pareto-optimal Solutions in CCP

- Leave total cost (f_c) as objective function
- Move the objective function on the number of suppliers (f_s) to constraints

$$\sum_{i \in I} y_i \leq \varepsilon_s \quad 1 \leq \varepsilon_s \leq |I|$$

- Vary the number of suppliers, ε_s level
- Vary probabilistic levels of meeting demand and not exceeding supplier capacity: $\varepsilon_d, \varepsilon_c$ ($\varepsilon_d = \varepsilon_c$)

Sample Problem

- 10 suppliers (3 big ones, 4 mid-sized, 3 small ones), 4 plants, 50 components, 3 discount rates from suppliers
- Demand with normal or triangular distribution
- Supplier capacity with normal or triangular distribution
- Big suppliers (possibly overseas) with high capacity levels, lower prices, high transportation costs and pipeline inventory costs, higher poor-quality rate and late-delivery rate, deeper discount rates to large sales
- Lead time differences among suppliers are captured into the transportation and inventory costs



Evaluation of Supplier Selection Decisions

- 5 performance measurements
 - Number of suppliers
 - Probability of having sufficient supplier capacities to meet demands
 - Total costs
 - Quality flexibility
 - Delivery flexibility
- Use CCP and SP models to evaluate solutions under normal and triangular distributions

Quality and Delivery Flexibility

- **Quality Flexibility**

$$1 - \frac{\text{total poor quality items received}}{\text{pre - set quality tolerance}}$$

$$1 - \frac{\sum_i \sum_k q_{ik} \sum_j x_{ijk}^*}{\tau_q} \quad \text{or} \quad E_{\xi} \left(1 - \frac{\sum_i \sum_k q_{ik} \sum_j x_{ijk}^*(\xi)}{\tau_q(\xi)} \right)$$

- **Delivery Flexibility**

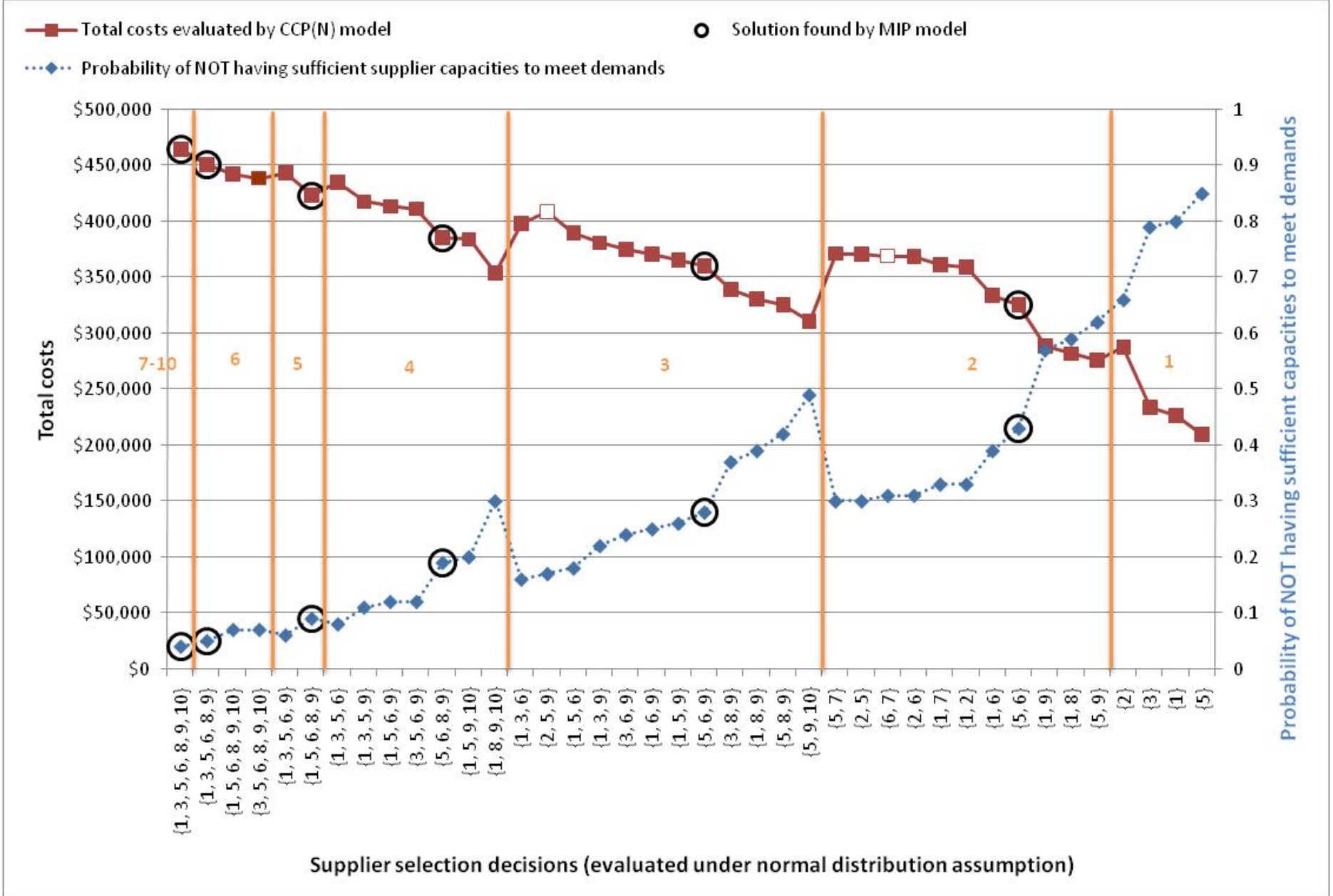
$$1 - \frac{\text{total late deliveries received}}{\text{pre - set delivery tolerance}}$$

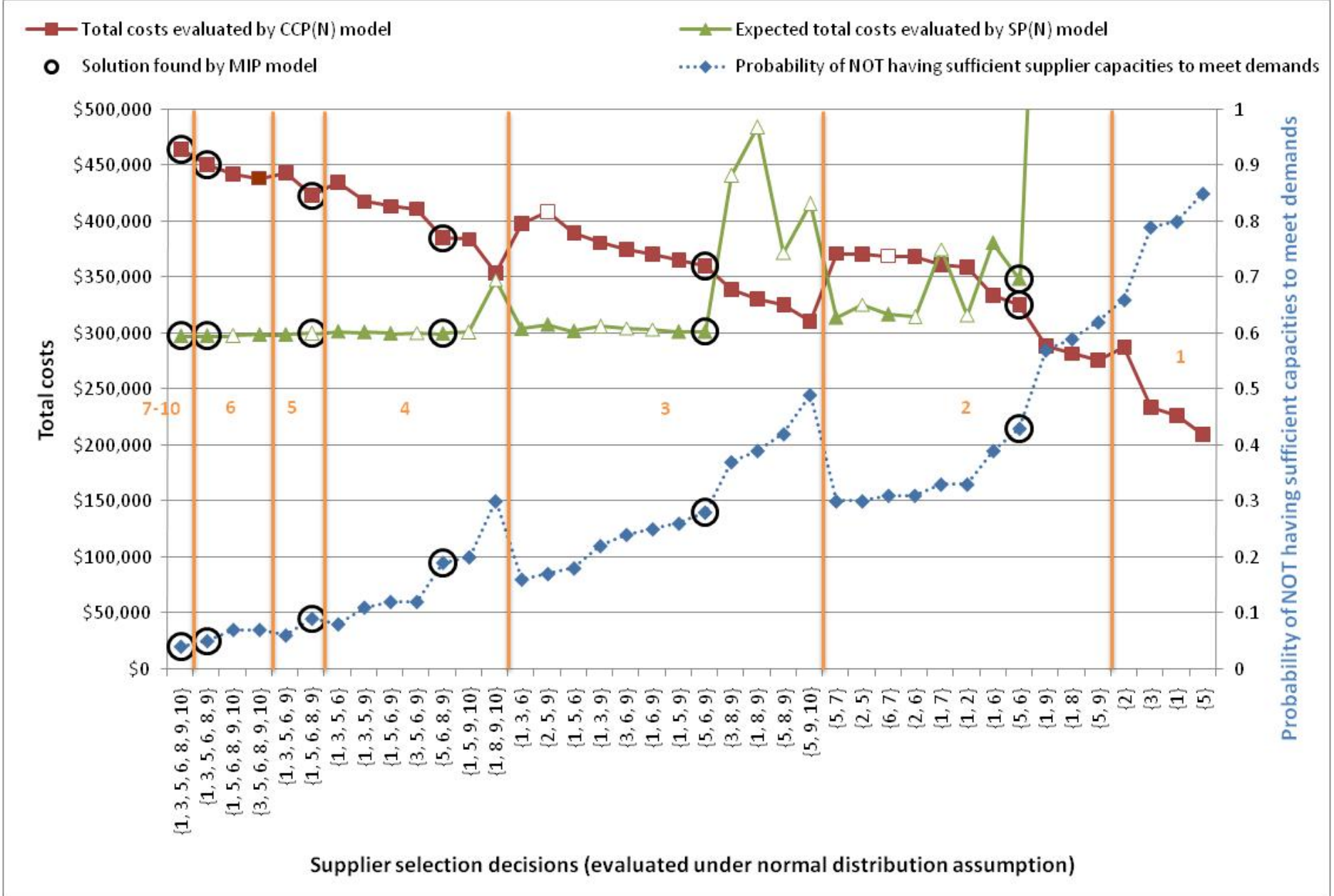
$$1 - \frac{\sum_i \sum_k t_{ik} \sum_j x_{ijk}^*}{\tau_d} \quad \text{or} \quad E_{\xi} \left(1 - \frac{\sum_i \sum_k t_{ik} \sum_j x_{ijk}^*(\xi)}{\tau_d(\xi)} \right)$$

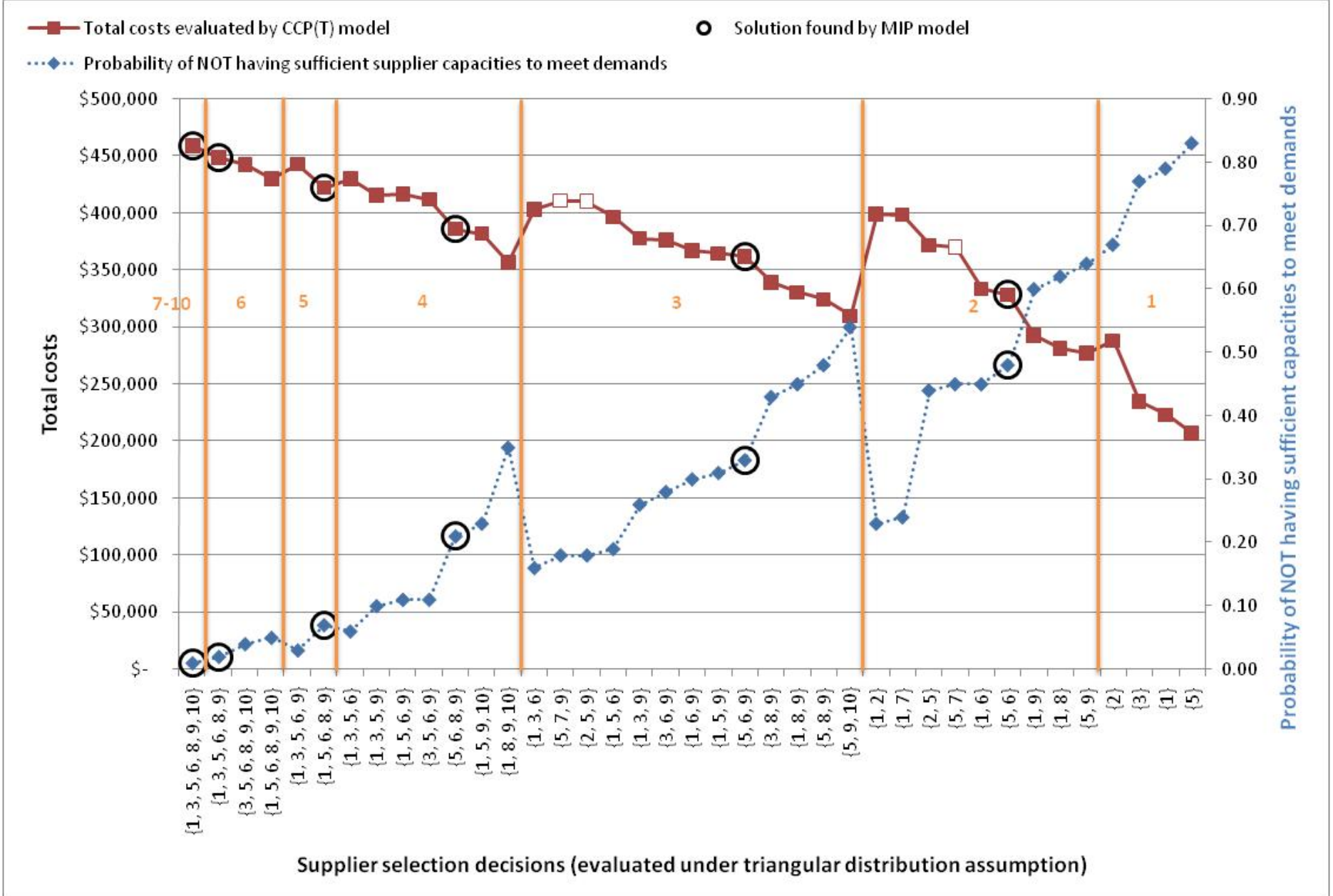
Pareto-optimal Solutions

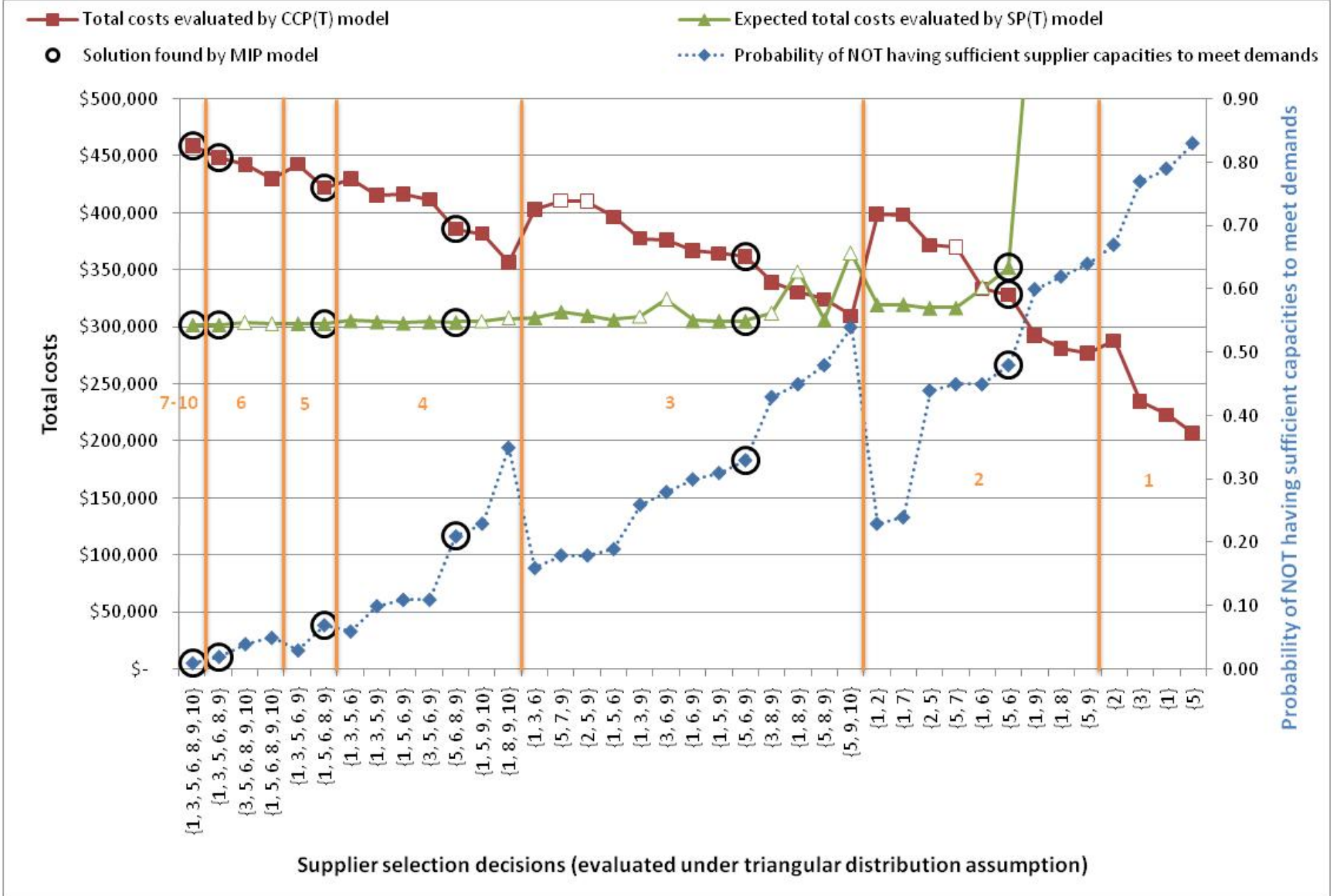
- Efficient solutions obtained by varying
 - Number of suppliers
 - Unit penalty cost of exceeding capacity, e_i (SP model)
 - Probability levels of having sufficient supplier capacity to meet demand, ε (CCP model)

Evaluation model	Efficient Solutions MIP model		Efficient Solutions CCP model		Efficient Solutions SP model	
	Normal	Triangular	Normal	Triangular	Normal	Triangular
eCCP	6	6	26	26	24	22
eSP	5	6	11	15	15	20

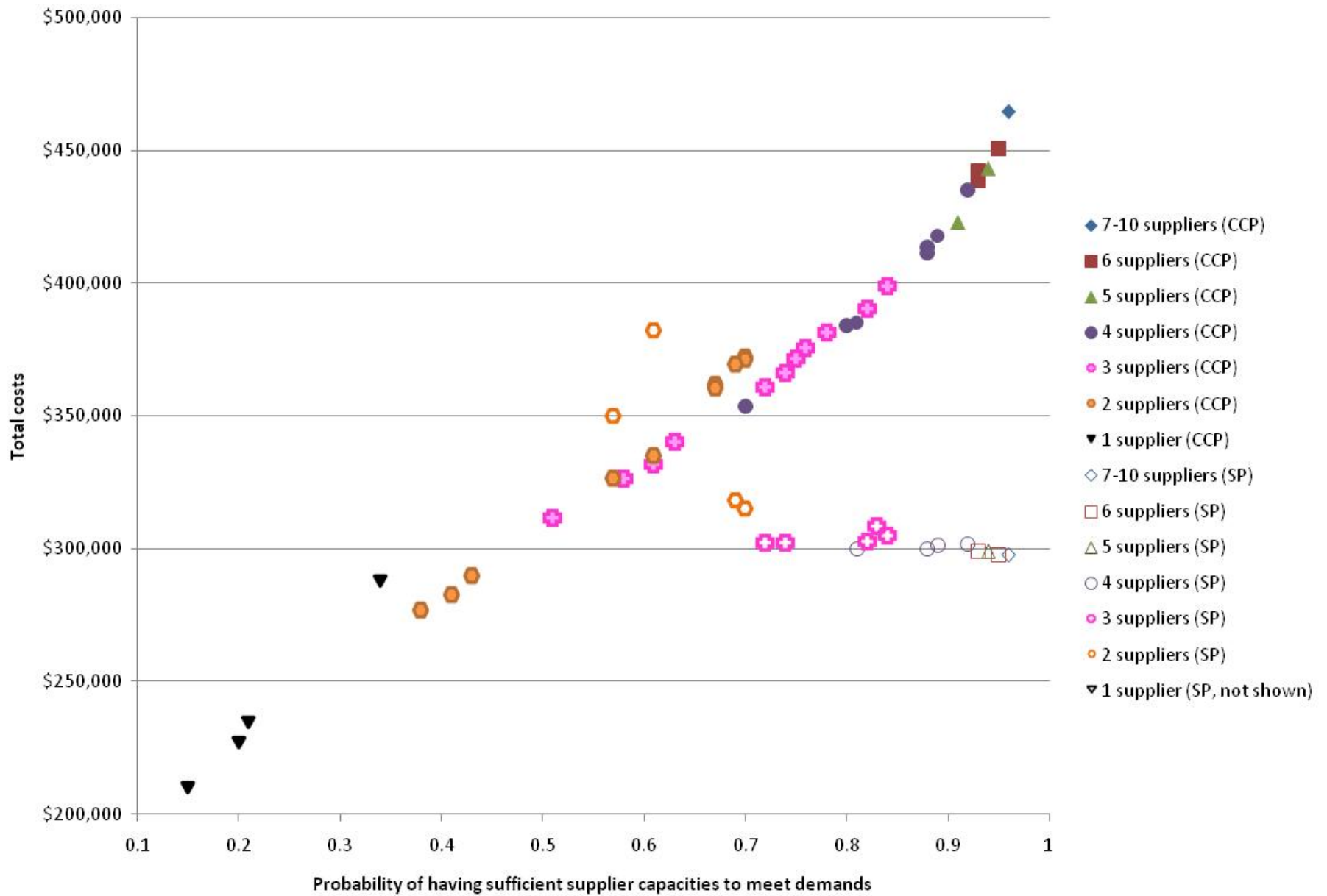




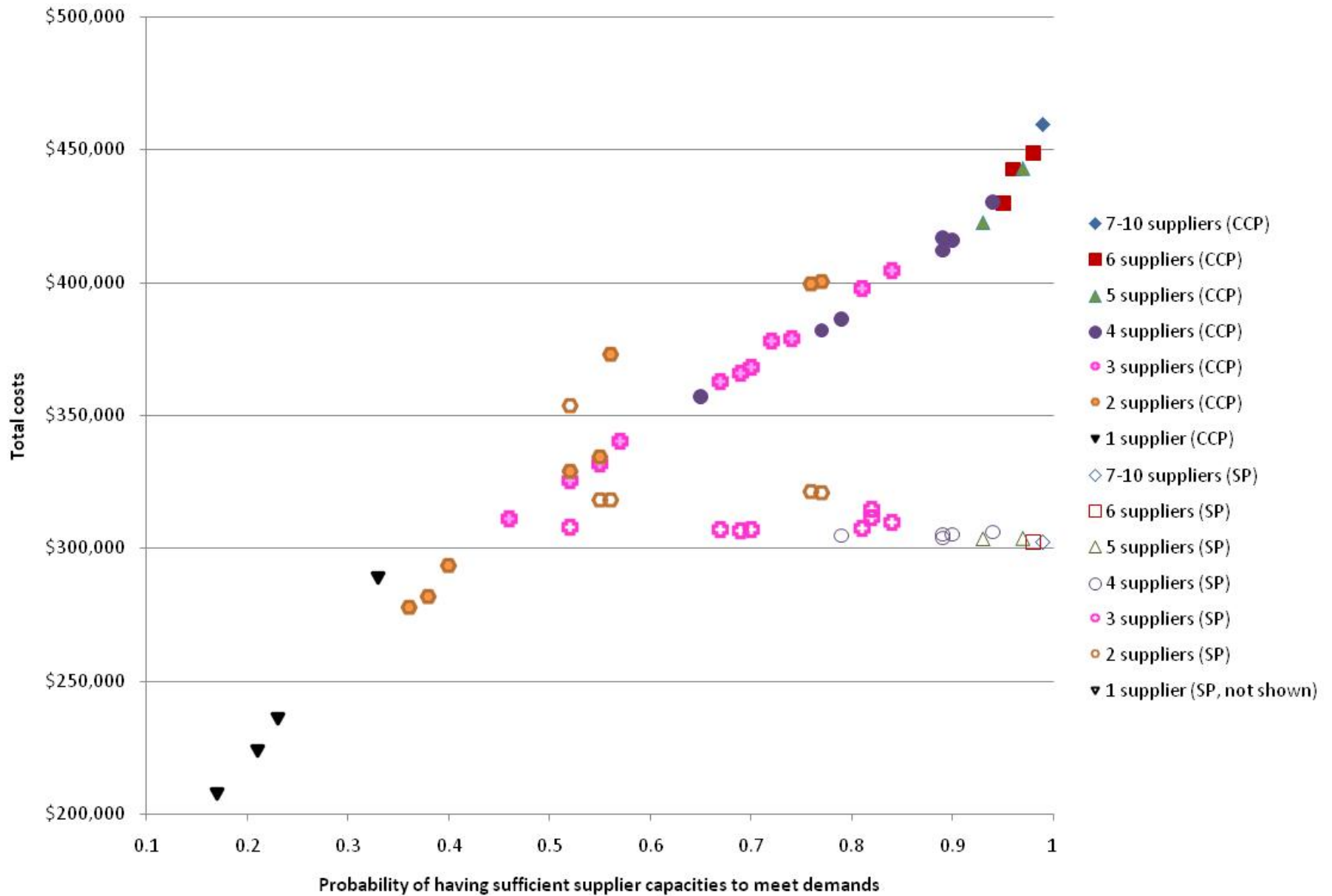




Supplier selection decisions (evaluated under normal distribution assumption)



Supplier selection decision (evaluated under triangular distribution assumption)





Benefits of SP and CCP Models

- Incorporating uncertainty provides insight into the balance between costs and risks
- The stochastic programming model is appropriate for scenario based applications
- The chance-constrained programming model is efficient for known distributions
- The chance-constrained programming model can provide the Pareto-frontier in a *straightforward* manner, and in *less computational time* than the stochastic programming model

Need a More Complete Picture

- Enumerate number of suppliers ε_s and probability level $\varepsilon_d, \varepsilon_c$ with $\varepsilon_d = \varepsilon_c$
- Arbitrary probability level setting in CCP model (every 0.1)
- Arbitrary weights in SP model
- Need to find analytical relationship between total cost (f_c) and $\varepsilon_s, \varepsilon_d, \varepsilon_c$



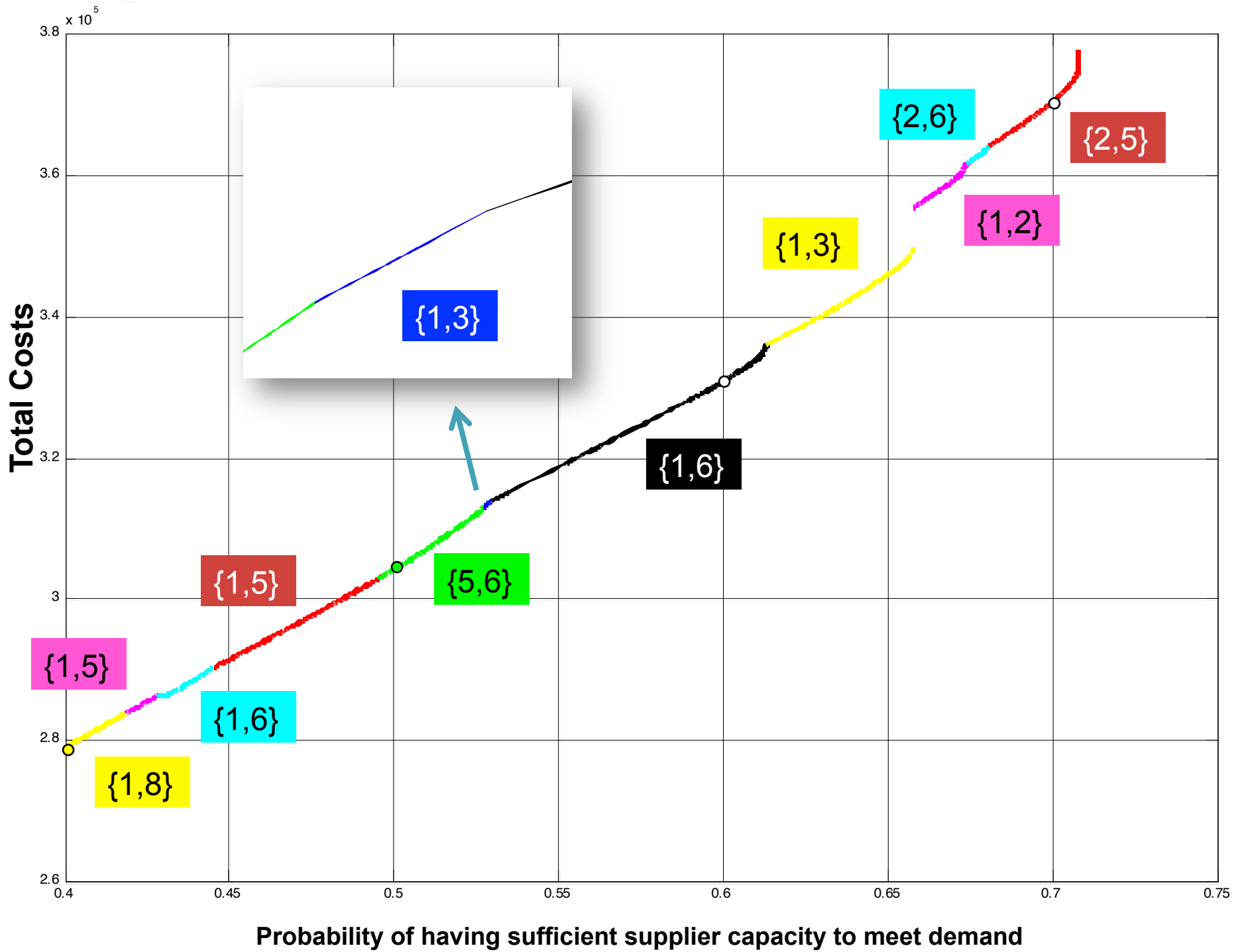
Multiparametric Programming Techniques

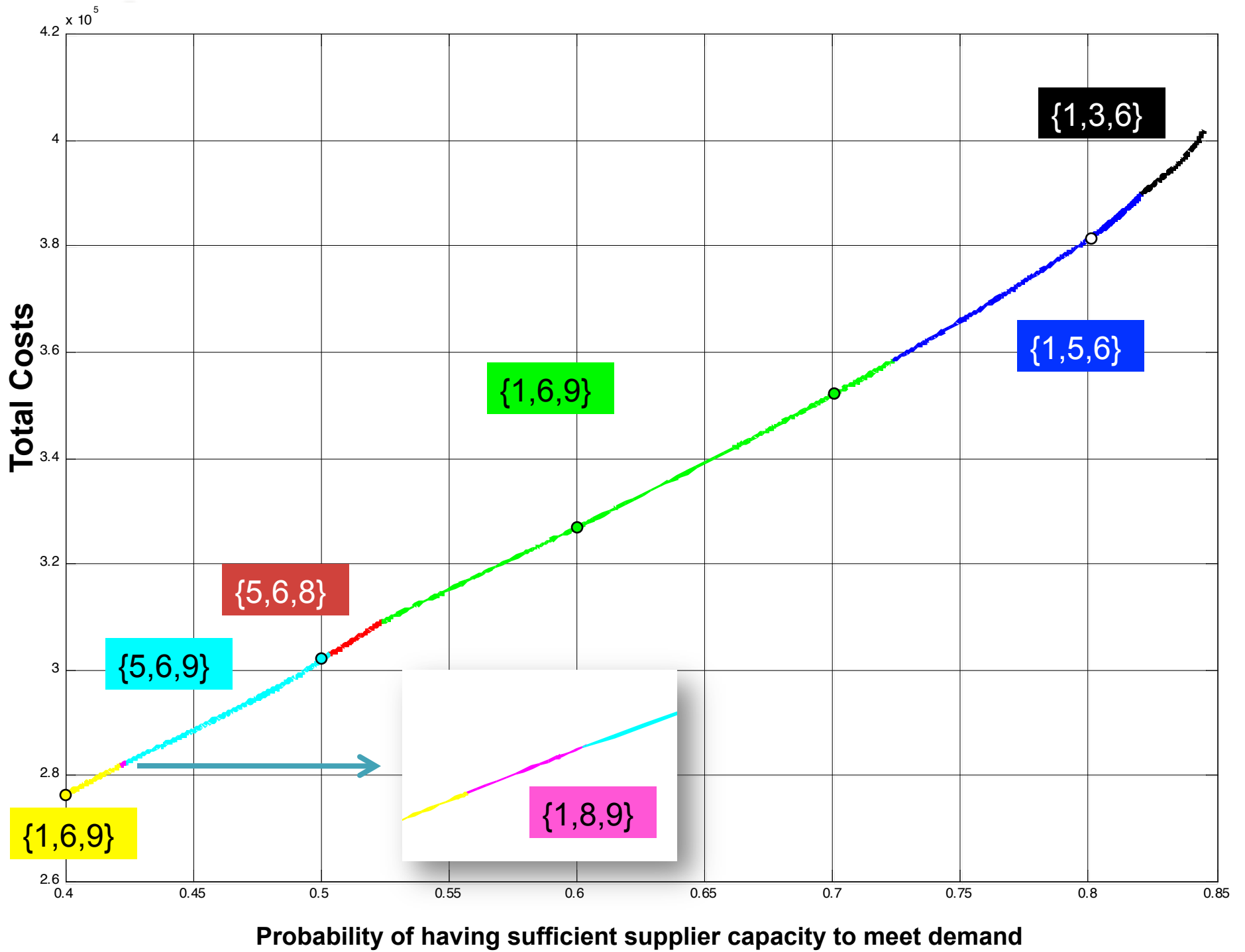
- Posterior analysis of a deterministic model by parametric analysis *can not* plan for uncertainty
- Our CCP model with parametric analysis on $\varepsilon_d, \varepsilon_c$ *can* plan for uncertainty

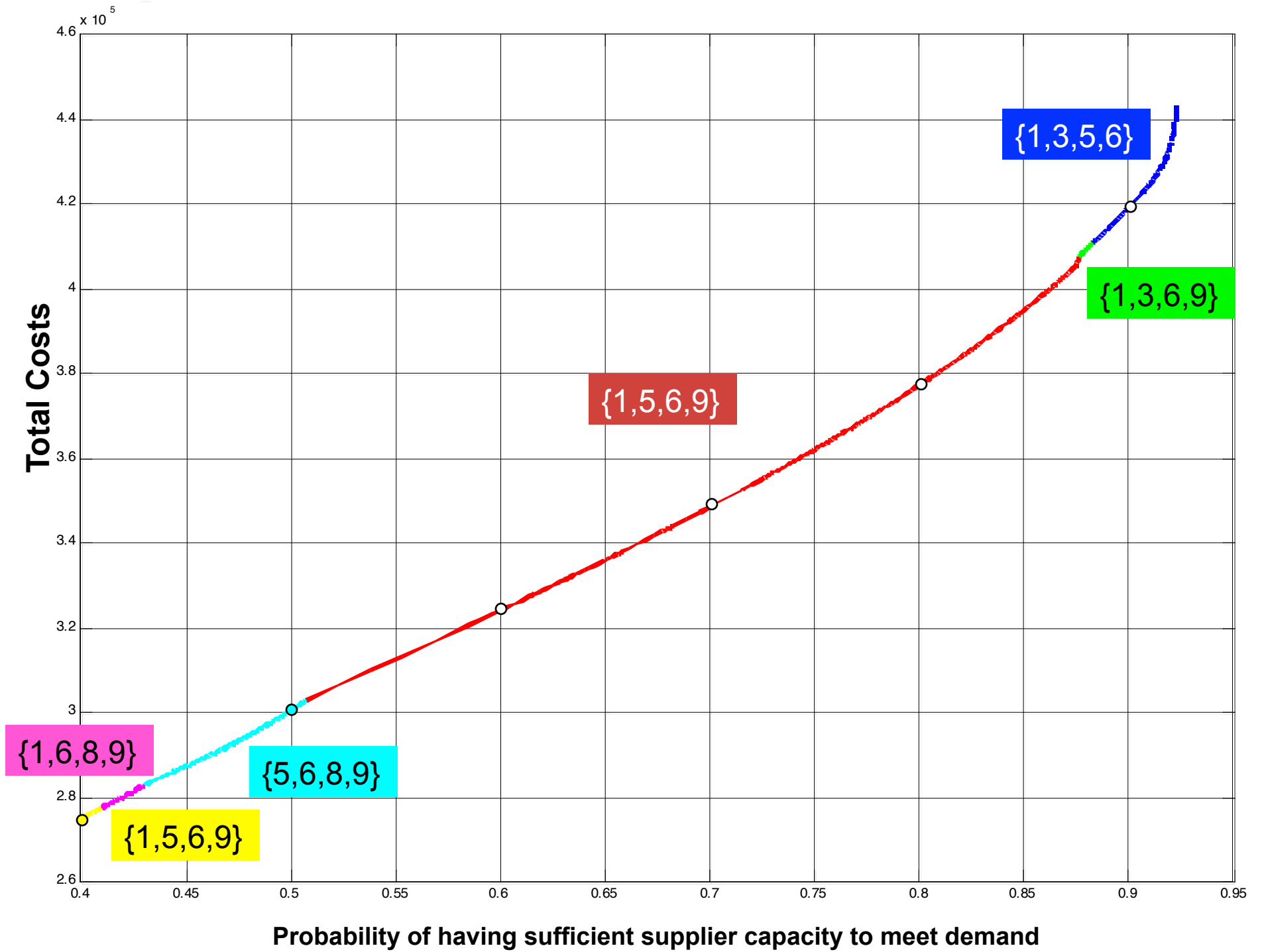


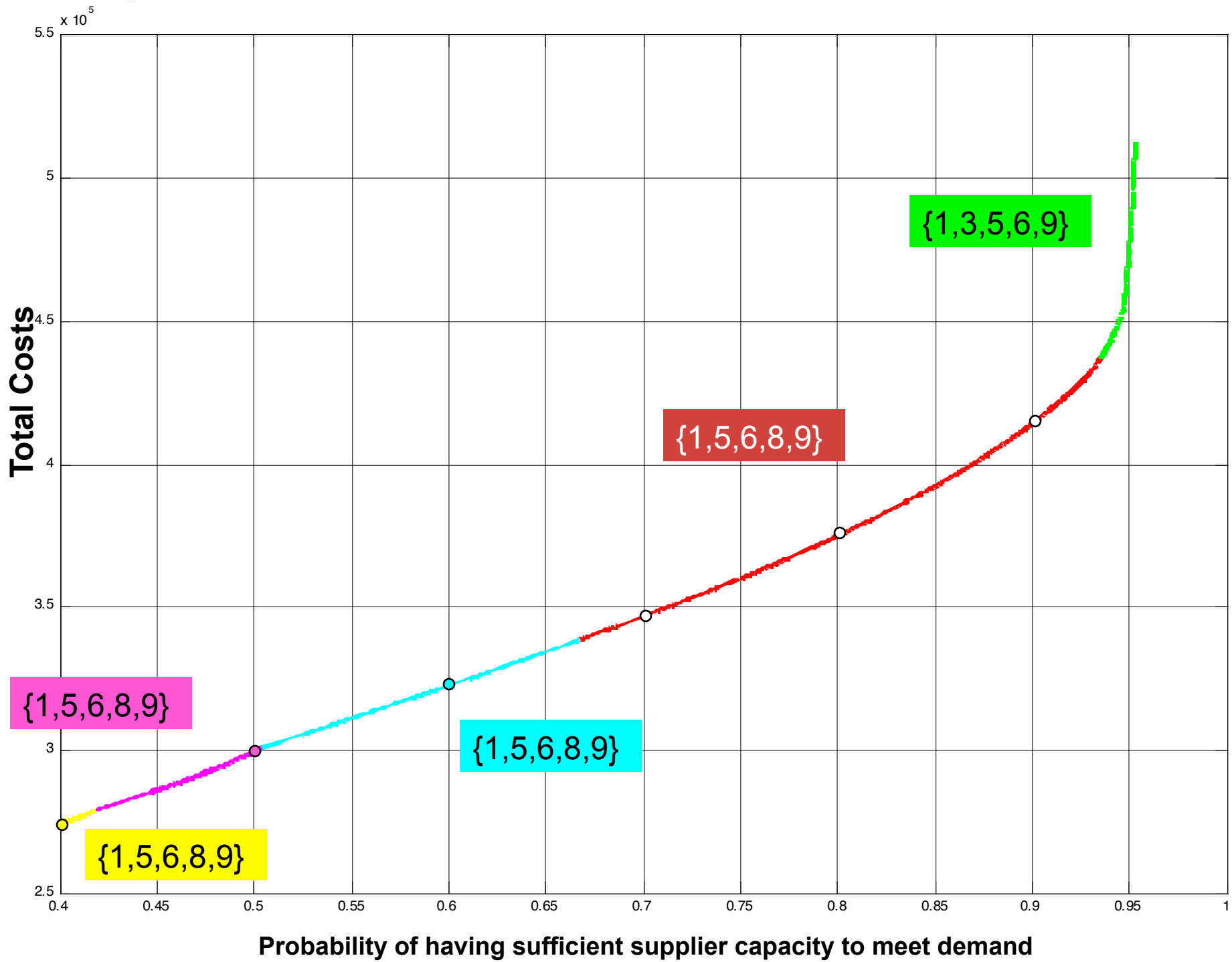
Techniques for Solving Multiparametric MIP with Binary & Continuous Variables

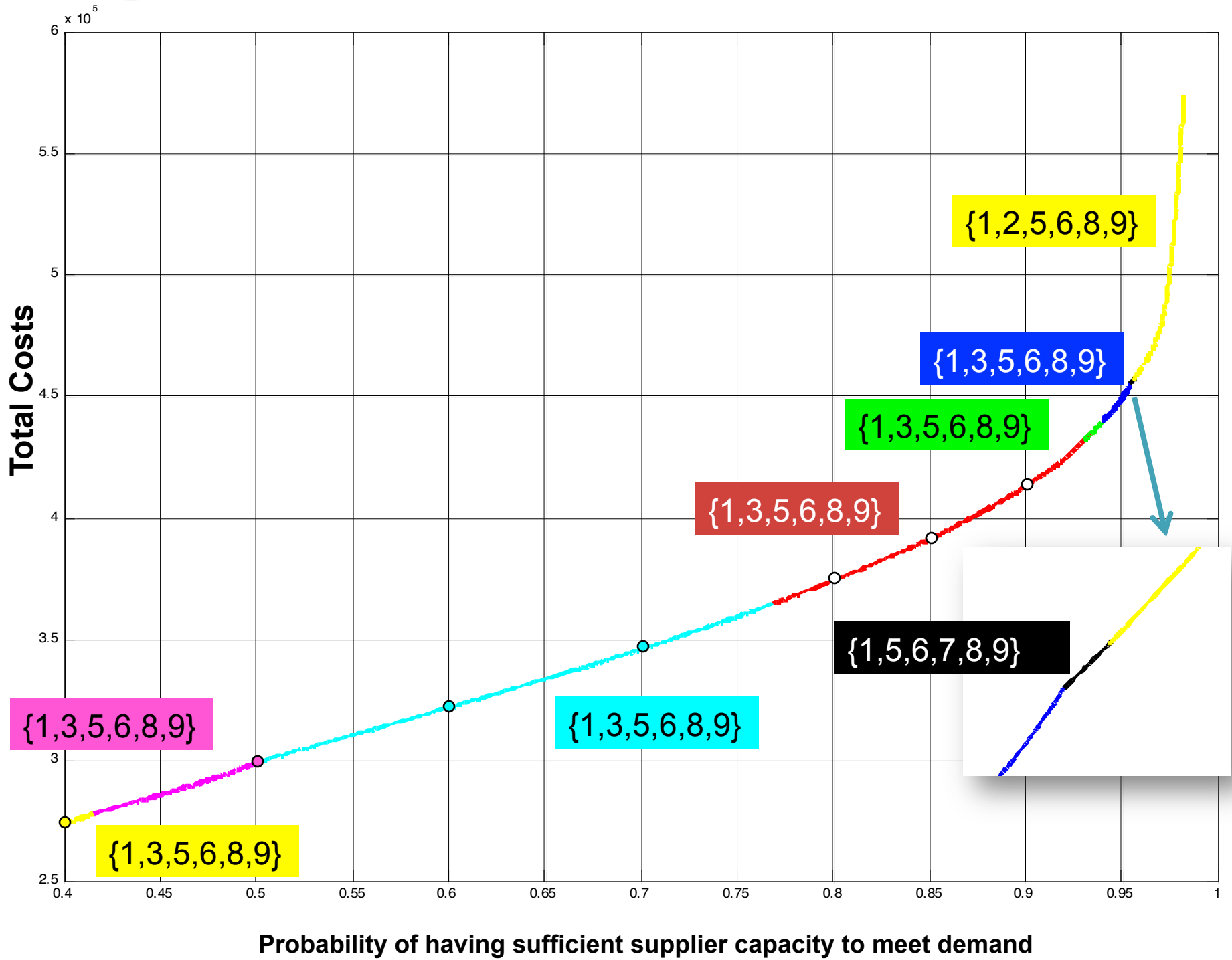
- Initialize: treat parameters as free variables to obtain binary y, v
- Step 1: fix y and v , perform multiparametric LP analysis to obtain critical regions and objective function $f_c(y, v)$
- Step 2: at each critical region, search for the existence of a better integer solution (y_2, v_2)
 - If found, update parameter upper bound at this region, go to step 1 and determine a tighter parametric upper bound
 - If not, y and v are the optimal parametric solutions in this region

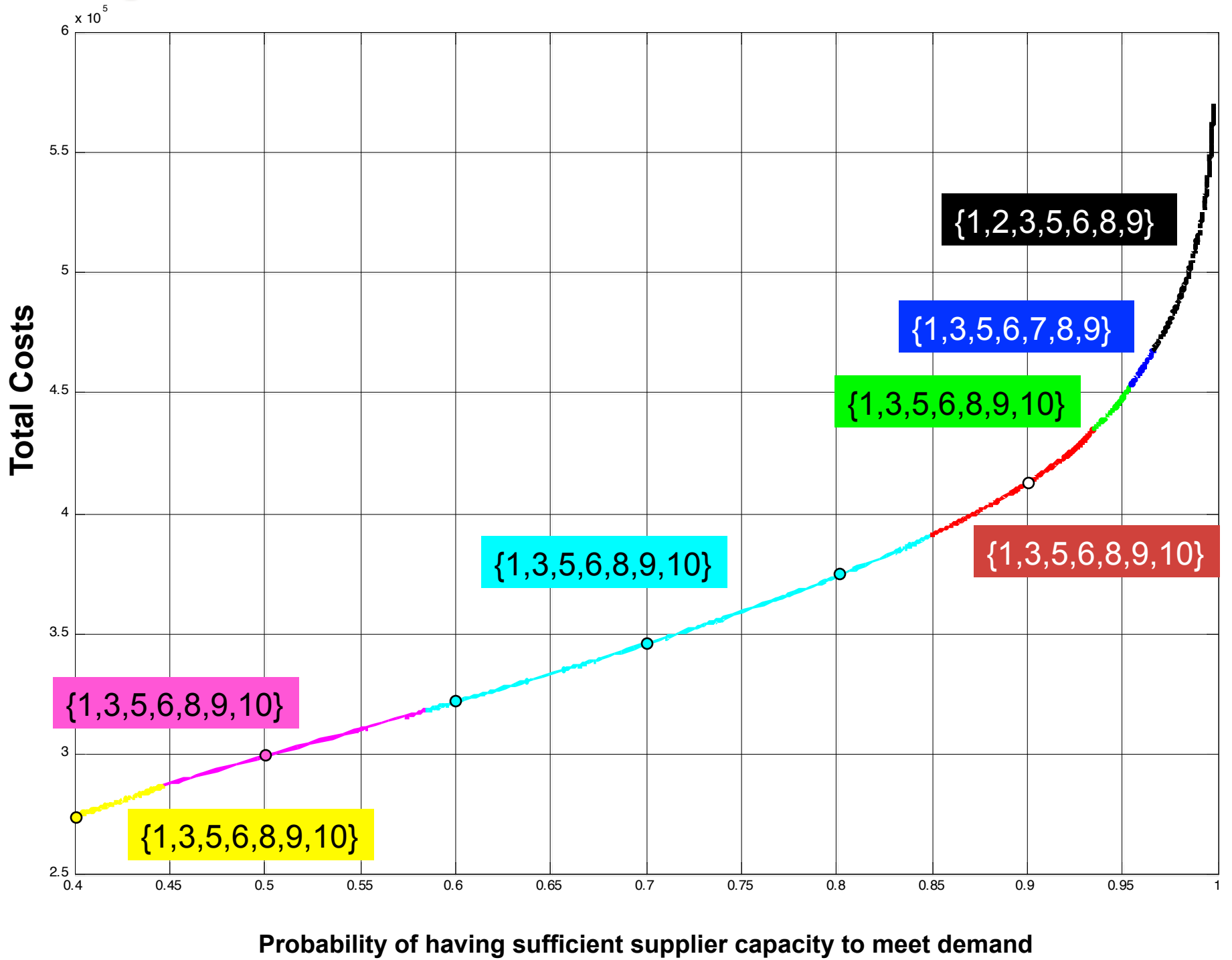


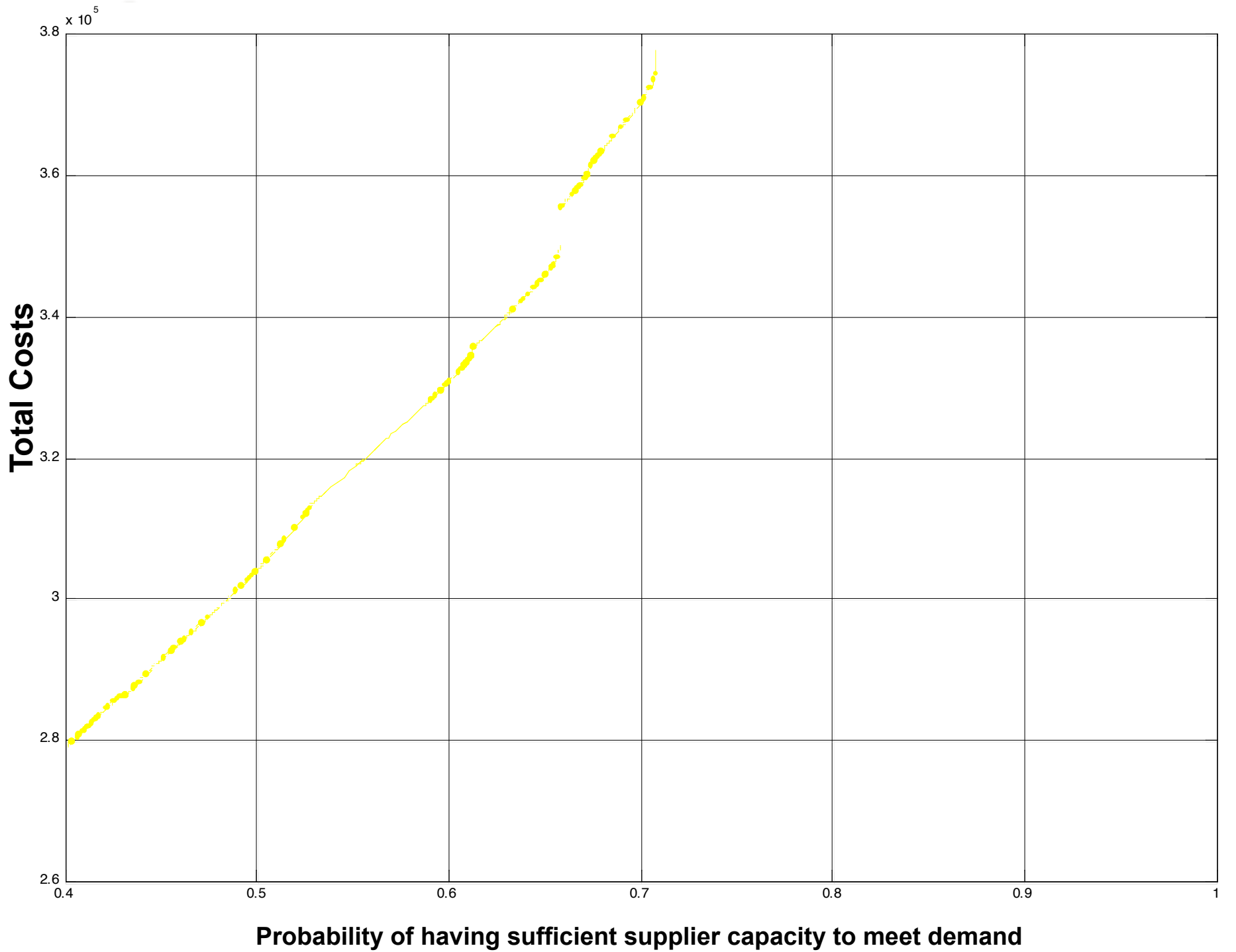


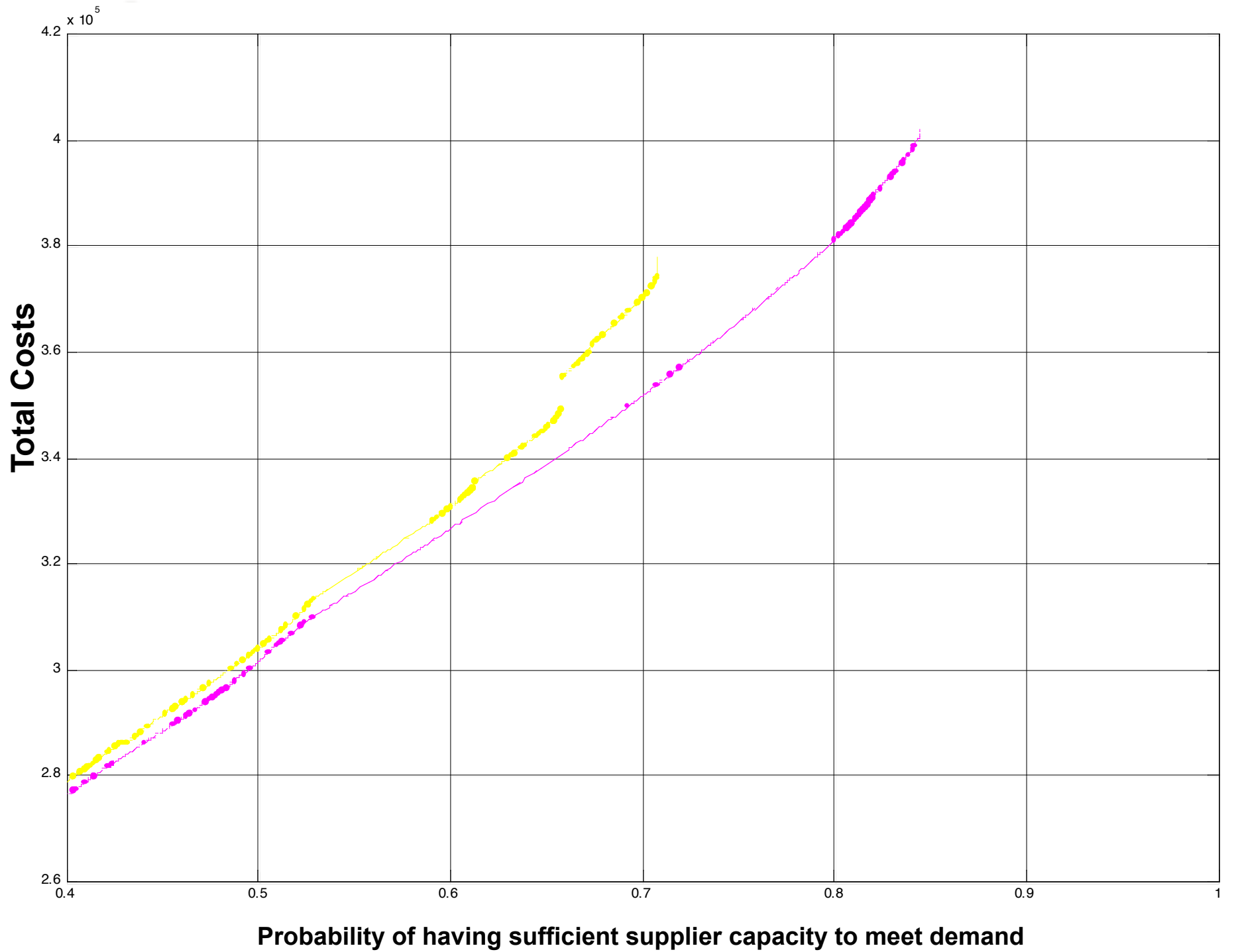


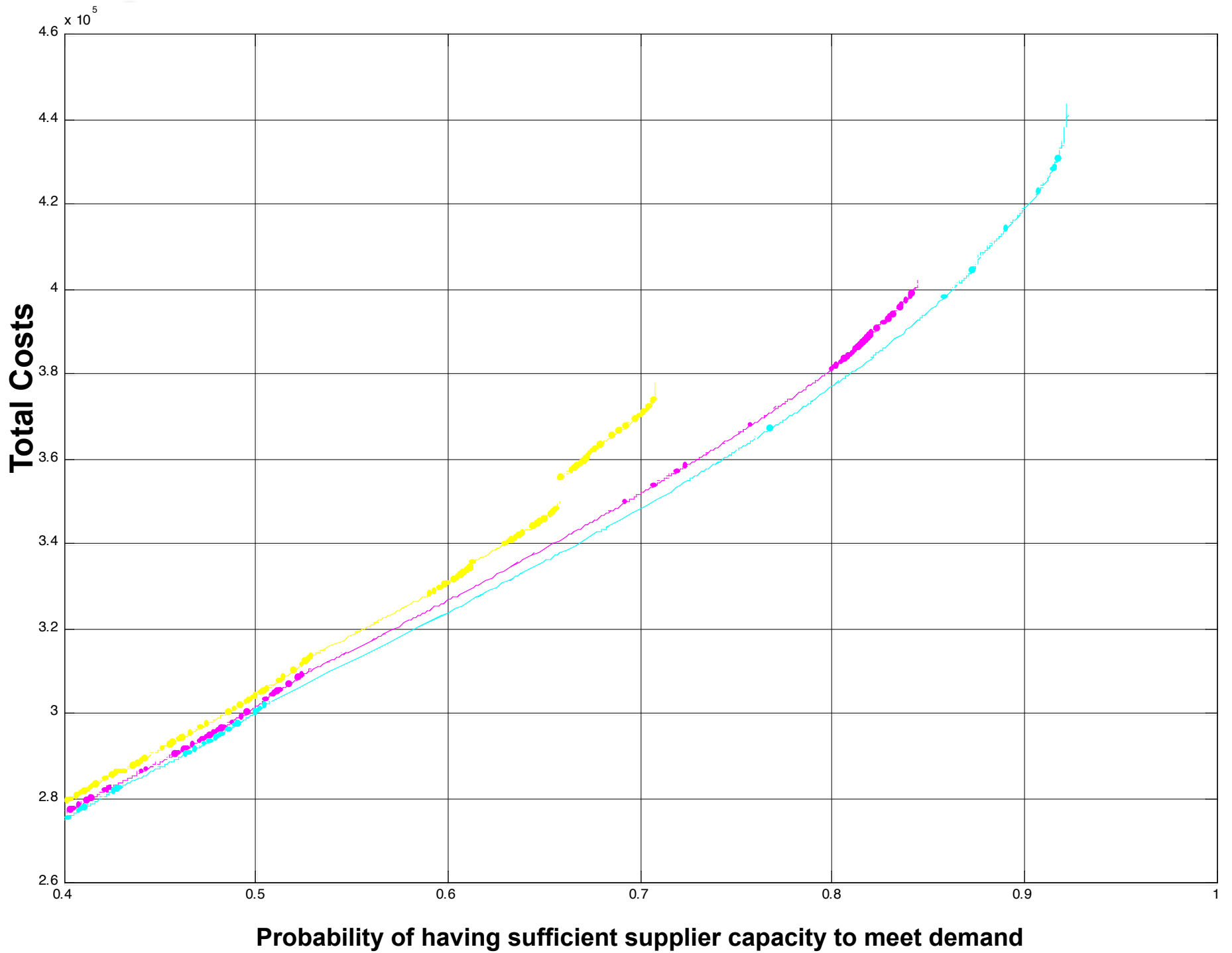


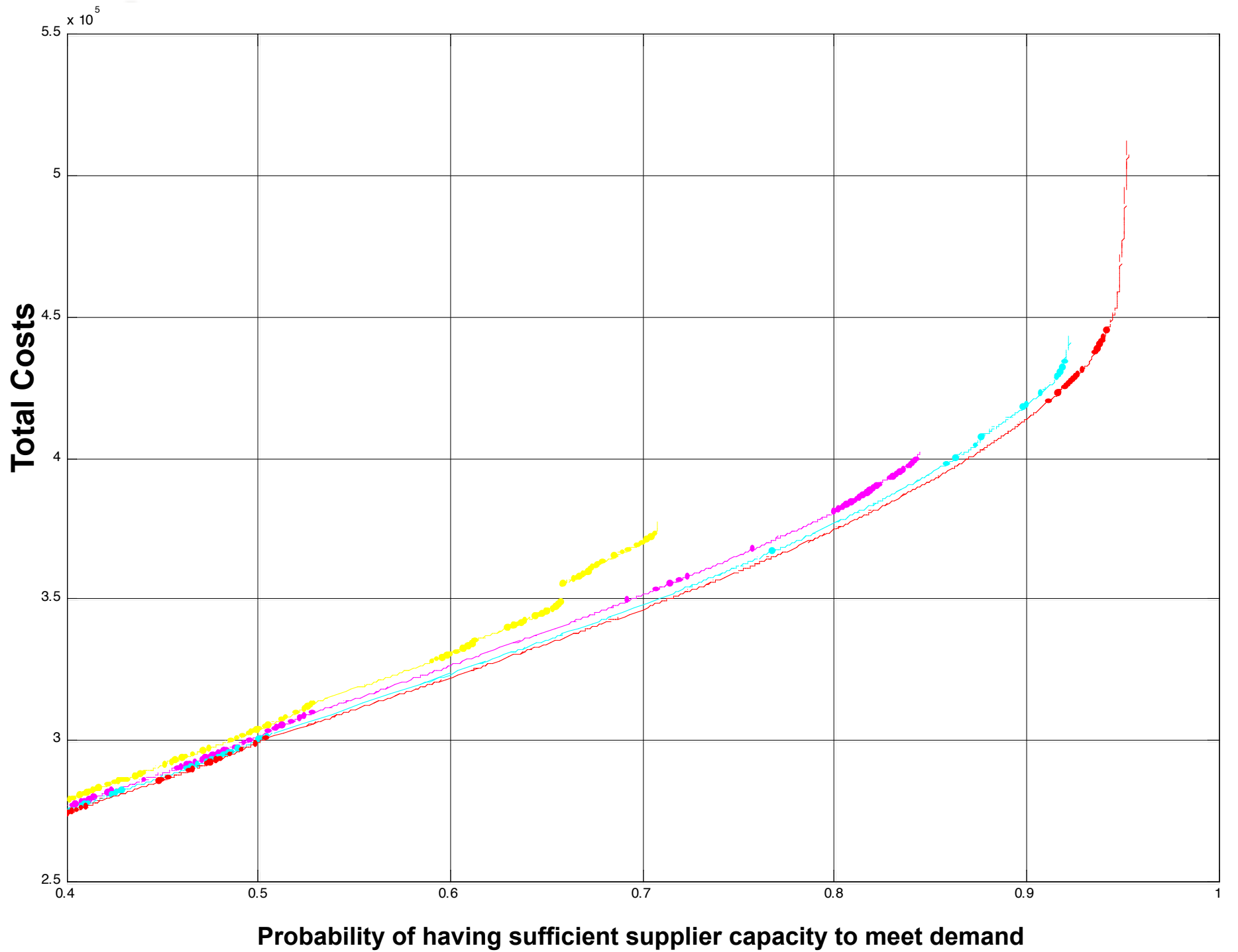


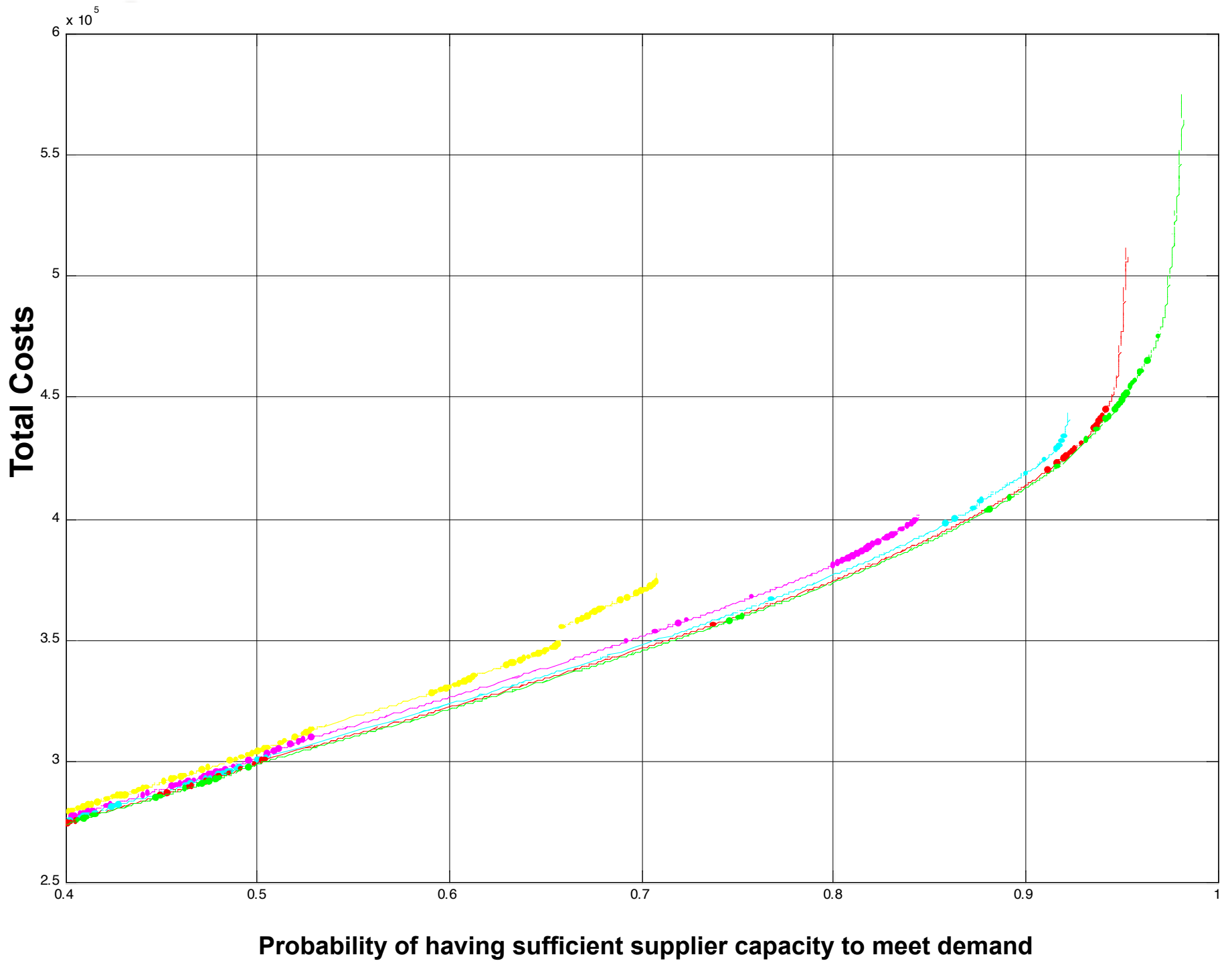


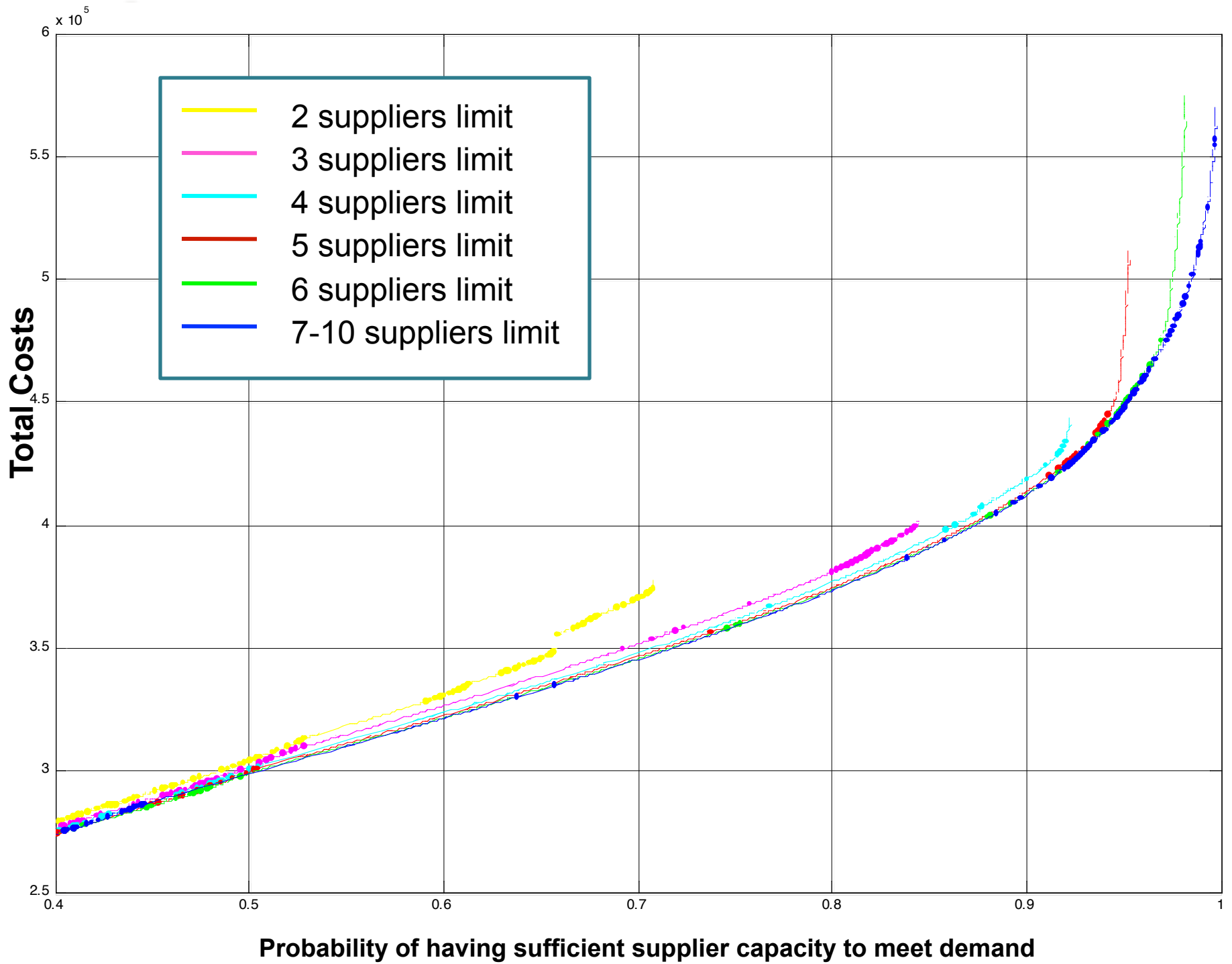












Two Suppliers

ϵ range	Supplier Decision	Note
40% ~ 41.86%	{1, 8}	
41.86% ~ 42.80%	{1, 5}	New selection
42.80% ~ 44.49%	{1, 6}	
44.49% ~ 49.57%	{1, 5}	New selection
49.57% ~ 52.71%	{5, 6}	
52.71% ~ 52.97%	{1, 3}	New selection
52.97% ~ 61.30%	{1, 6}	
61.30% ~ 65.77%	{1, 3}	New selection
65.77% ~ 67.36%	{1, 2}	New selection
67.36% ~ 68.06%	{2, 6}	New selection
68.06% ~ 70.76%	{2, 5}	
70.76% up		Infeasible

Three Suppliers

ϵ range	Supplier Decision	Note
40% ~ 42.14%	{1, 6, 9}	
42.14% ~ 42.37%	{1, 8, 9}	New selection
42.37% ~ 50.33%	{5, 6, 9}	
50.33% ~ 52.36%	{5, 6, 8}	New selection
52.36% ~ 72.30%	{1, 6, 9}	
72.30% ~ 82.03%	{1, 5, 6}	
82.03% ~ 84.47%	{1, 3, 6}	New selection
84.47% up		Infeasible

Four Suppliers

ϵ range	Supplier Decision	Note
40% ~ 41.04%	{1, 5, 6, 9}	
41.04% ~ 43.00%	{1, 6, 8, 9}	New selection
43.00% ~ 50.71%	{5, 6, 8, 9}	
50.71% ~ 87.60%	{1, 5, 6, 9}	
87.60% ~ 88.28%	{1, 3, 6, 9}	New selection
88.28% ~ 92.22%	{1, 3, 5, 6}	
92.22% up		Infeasible

Five Suppliers

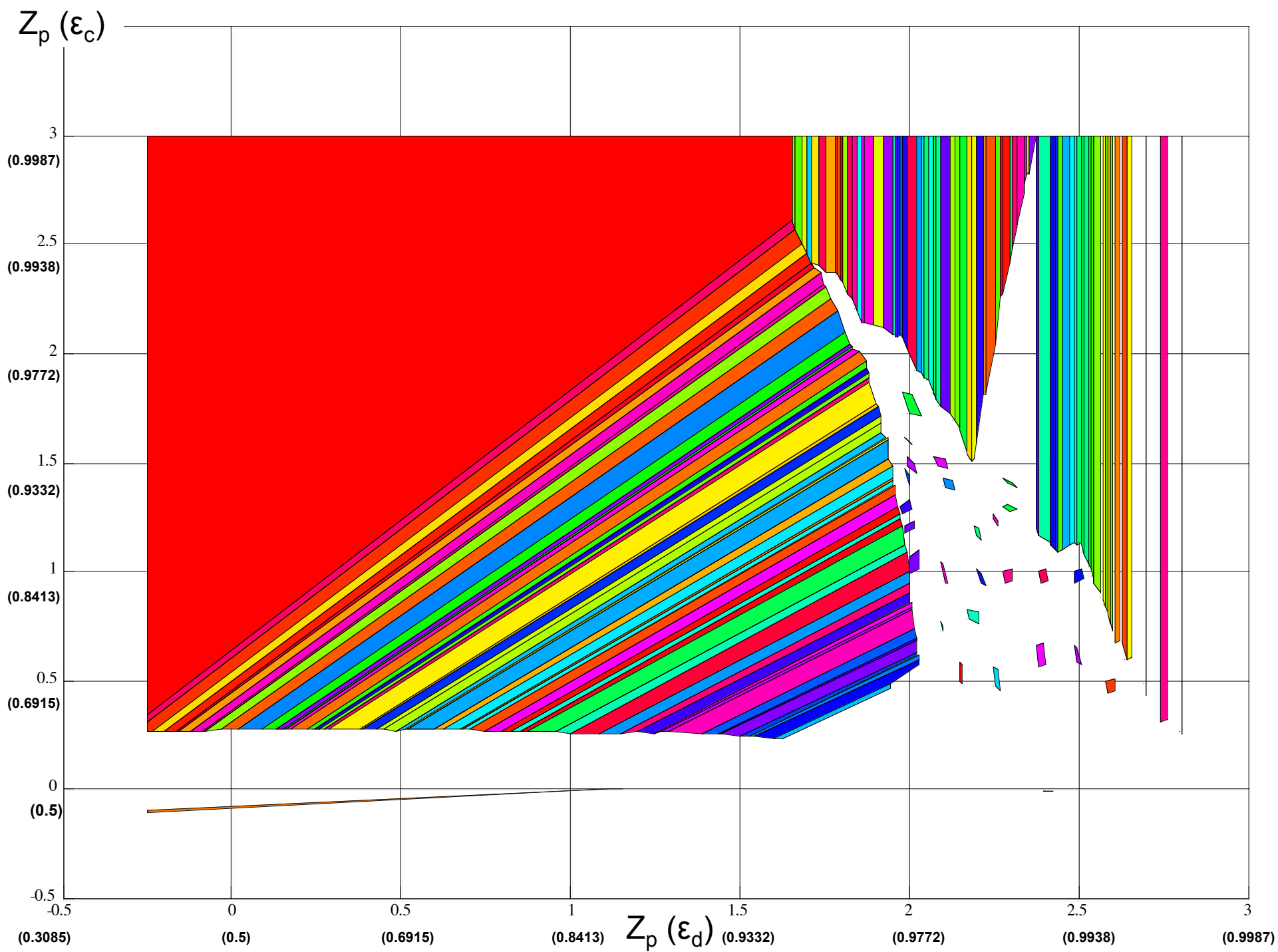
ϵ range	Supplier Decision	Note
40% ~ 41.82%	{1, 5, 6, 8, 9}	
41.82% ~ 50.39%	{1, 5, 6, 8, 9}	
50.39% ~ 66.71%	{1, 5, 6, 8, 9}	
66.71% ~ 93.53%	{1, 5, 6, 8, 9}	
93.53% ~ 95.23%	{1, 3, 5, 6, 9}	New selection
95.23% up		Infeasible

Six Suppliers

ϵ range	Supplier Decision	Note
40% ~ 41.54%	{1, 3, 5, 6, 8, 9}	
41.54% ~ 50.26%	{1, 3, 5, 6, 8, 9}	
50.26% ~ 76.85%	{1, 3, 5, 6, 8, 9}	
76.85% ~ 93.13%	{1, 3, 5, 6, 8, 9}	
93.13% ~ 93.97%	{1, 3, 5, 6, 8, 9}	
93.97% ~ 95.46%	{1, 3, 5, 6, 8, 9}	
95.46% ~ 95.64%	{1, 5, 6, 7, 8, 9}	New selection
95.64% ~ 98.18%	{1, 2, 5, 6, 8, 9}	New selection
98.18% up		Infeasible

Seven to Ten Suppliers

ϵ range	Supplier Decision	Note
40% ~ 44.71%	{1, 3, 5, 6, 8, 9, 10}	
44.71% ~ 58.40%	{1, 3, 5, 6, 8, 9, 10}	
58.40% ~ 84.89%	{1, 3, 5, 6, 8, 9, 10}	
84.89% ~ 93.46%	{1, 3, 5, 6, 8, 9, 10}	
93.46% ~ 95.35%	{1, 3, 5, 6, 8, 9, 10}	
95.35% ~ 96.61%	{1, 3, 5, 6, 7, 8, 9}	New selection
96.61% ~ 99.72%	{1, 2, 3, 5, 6, 8, 9}	New selection
99.72% up		Infeasible





Summary

- Developed multiobjective SP and CCP models to incorporate uncertain demand and uncertain supply
- Characterized tradeoffs between cost and risk under alternative Pareto-optimal supplier selection solutions
- Future research
 - To add industry-specific details to models and explore other probabilistic distributions