

Assessing Risks for Cardiovascular Disease in a Pharmacy Setting

Jeff Rochon, Pharm.D.
 Director of Pharmacy Care Services
 Washington State Pharmacy Association

Evidence-Based Medicine

- Use established guidelines to support you clinical decisions...
- Hypertension
 - JNC VII
- Hyperlipidemia
 - NCEP ATP-III

What is Hypertension?

Table 1. Classification and management of blood pressure for adults*

BP CLASSIFICATION	SBP* MMHG	DBP* MMHG	LIFESTYLE MODIFICATION	INITIAL DRUG THERAPY	
				WITHOUT COMPELLING INDICATION	WITH COMPELLING INDICATIONS (SEE TABLE 8)
NORMAL	<120	and <80	Encourage		
PREHYPERTENSION	120-139	or 80-89	Yes	No antihypertensive drug indicated.	Drug(s) for compelling indications. [‡]
STAGE 1 HYPERTENSION	140-159	or 90-99	Yes	Thiazide-type diuretics for most. May consider ACEI, ARB, BB, CCB, or combination.	Drug(s) for the compelling indications. [‡] Other antihypertensive drugs (diuretics, ACEI, ARB, BB, CCB) as needed.
STAGE 2 HYPERTENSION	≥160	or ≥100	Yes	Two-drug combination for most [†] (usually thiazide-type diuretic and ACEI or ARB or BB or CCB).	

DBP, diastolic blood pressure; SBP, systolic blood pressure.
 Drug abbreviations: ACEI, angiotensin converting enzyme inhibitor; ARB, angiotensin receptor blocker; BB, beta-blocker; CCB, calcium channel blocker.

* Treatment determined by highest BP category.
 † Initial combined therapy should be used cautiously in those at risk for orthostatic hypotension.
 ‡ Treat patients with chronic kidney disease or diabetes to BP goal of <130/80 mmHg.

Benefits of Lowering Blood Pressure

- Antihypertensive therapy has been associated with reductions in incidence of:
 - Stroke 35–40%;
 - Myocardial infarction 20–25%;
 - Heart failure > 50%.
- In patients with Stage 1 Hypertension + CVD risk factors, a sustained 12mmHg reduction in SBP over 10 years will prevent 1 death for every 11 patients treated.

Screenings vs. Diagnosis

- High results from SCREENINGS are not a diagnosis of hypertension.
- Diagnosis of hypertension includes multiple BP readings on different days and physical examination.
 - The physical examination should include:
 - Verification in the contralateral arm;
 - Examination of the optic fundi;
 - Calculation of body mass index (BMI)
 - Auscultation for carotid, abdominal, and femoral bruits;
 - Palpation of thyroid gland;
 - Thorough examination of heart and lungs;
 - Examination of abdomen for enlarged kidneys, masses, and abnormal aortic pulsation;
 - Palpation of the lower extremities for edema and pulses; and neurological assessment.
- Pharmacists usually aren't performing this level of physical examination
- Screenings identify the need for further examination.

Accurate blood pressure measurement

- Healthcare providers should use the auscultatory method with a properly calibrated and validated instrument.



- Patients should be:
 - Seated quietly, relaxed for at least 5 minutes in a chair (rather than on an exam table), and should not have smoked or ingested caffeine within 30 minutes prior to measurement.
 - Both feet on the floor
 - Arm supported at heart level usually on a table.
 - Measurement of BP in the standing may be indicated periodically.
- Locate the brachial artery along the upper inner arm by palpation.

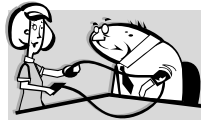
Accurate blood pressure measurement

- Wrap the deflated cuff of appropriate size snugly and firmly around the arm about 2.5 cm above the antecubital space.
 - Cuff bladder should encircle at least 80 percent of the arm.
 - The arrow on the cuff should point to the area where the brachial artery is palpable.
- Ask the patient what their SBP usually is to determine the level for maximal inflation.
 - If they are unaware of their SBP, observe the pressure at which the radial pulse is no longer palpable as the cuff is rapidly inflated and adding 30mm Hg. Then rapidly and steadily deflate the cuff. Wait at least 15-30 seconds before re-inflating.



Accurate blood pressure measurement

- Position the head of the stethoscope over the palpated brachial artery below the cuff at the antecubital fossa.
 - The stethoscope head should be applied with light pressure, ensuring skin contact at all points.
 - Heavy pressure may distort sounds.
 - Use the bell head to enhance sound detection as the sound generated over the vessels is relatively low in frequency.
- Rapidly and steadily inflate the cuff.
- Release the air in the cuff so that the pressure falls at a rate of 2 to 3 mm/second.
- SBP = point at which the first of two or more sounds is heard (phase 1)
- DBP = point before the disappearance of sounds (phase 5)
- At least two measurements should be made. Clinicians should provide to patients, verbally and in writing, their specific BP numbers AND BP goals.



JNC VII

- Seventh Report of the Joint National Committee on Prevention, Detection, Evaluation, and Treatment of High Blood Pressure
- This work was supported entirely by the National Heart, Lung, and Blood Institute.
- Express version (34 pages)
<http://www.nhlbi.nih.gov/guidelines/hypertension/express.pdf>

The report's key messages

- If >50 years old, SBP>140 mmHg is a MUCH more important CVD risk factor than DBP.
- The risk of CVD doubles with each increment of 20/10mmHg (beginning at 115/75mmHg)
- "Prehypertensive"=SBP of 120–139mmHg OR DBP of 80–89mmHg
 - requires lifestyle modifications to prevent CVD.
- Use thiazide diuretics for most patients with uncomplicated hypertension, either alone or in combination.

The report's key messages (continued)

- MOST patients will require **two or more** antihypertensive medications to achieve goal blood pressure
- If blood pressure is >20/10 mmHg above goal blood pressure, initiate therapy with two agents, one of which should be a thiazide diuretic.
- For therapy to work, patients must be **MOTIVATED**. Empathy builds trust and is a potent motivator.

Addition of Pre-hypertension

Table 1. Classification and management of blood pressure for adults*

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STAGE 2 HYPERTENSION	≥160	or ≥100	Yes	Two-drug combination for most [‡] (usually thiazide-type diuretic and ACEI or ARB or BB or CCB).	

DBP, diastolic blood pressure; SBP, systolic blood pressure.
Drug abbreviations: ACEI, angiotensin converting enzyme inhibitor; ARB, angiotensin receptor blocker; BB, beta-blocker; CCB, calcium channel blocker.

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- ‡ Treat patients with chronic kidney disease or diabetes to BP goal of <130/80 mmHg.

Major Cardiovascular Risk Factors

- Hypertension*
- Cigarette smoking
- Obesity* (body mass index ≥ 30 kg/m²)
- Physical inactivity
- Dyslipidemia*
- Diabetes mellitus*
- Microalbuminuria or estimated GFR <60 mL/min
- Age (older than 55 for men, 65 for women)
- Family history of premature cardiovascular disease (men under age 55 or women under age 65)



GFR= glomerular filtration rate.
* Components of the metabolic syndrome.

Target Organ Damage

- Heart
 - Left ventricular hypertrophy
 - Angina or prior myocardial infarction
 - Prior coronary revascularization
 - Heart failure
- Brain
 - Stroke or transient ischemic attack
- Chronic kidney disease
- Peripheral arterial disease
- Retinopathy

Goals of Antihypertensive Therapy

- **Ultimate goal:** reduction of cardiovascular and renal morbidity and mortality.
- **Primary focus is achieving the SBP goal,** since most patients will reach the DBP goal once SBP is at goal.
- Achieving <140/90 mmHg is associated with a decrease in CVD complications.
- In patients with hypertension and diabetes or renal disease, the BP goal is <130/80 mmHg.

Medications for Treatment of Hypertension

- Diuretics
 - Thiazide (HCTZ)
 - Loop (Furosemide)
- Beta Blockers (metoprolol)
- Calcium Channel Blockers
 - Non-Dihydropyridines (diltiazem)
 - Dihydropyridines (amlodipine)
- ACE Inhibitors (lisinopril)
- Angiotensin II Receptor Blockers –ARBs (losartan)
- Alpha 1 Blockers (terazosin)
- Central Alpha 2 agonists (clonidine)
- Vasodilators (hydralazine)



Follow-up and Monitoring

- Once drug therapy is initiated,
 - monthly follow-ups until the BP goal is reached.
 - More frequent visits will be necessary for patients with stage 2 hypertension or with complicating comorbid conditions.
- Serum potassium and creatinine should be monitored 1–2 times/year.
- After BP is at goal and stable, follow-up visits can usually be every 3-6 months.
- Tobacco avoidance should be promoted vigorously.
- Low-dose aspirin therapy should be considered only when BP is controlled, because the risk of hemorrhagic stroke is increased in patients with uncontrolled hypertension

Table 8. Clinical trial and guideline basis for compelling indications for individual drug classes

Compelling Indication ^a	Recommended Drugs ^b						Clinical Trial Basis ^c
	Diuretic	BB	ACEI	ARB	CCB	Aldo/ANT	
Heart failure	*	*	*	*		*	ACC/AHA Heart Failure Guideline, ¹⁶ MERIT-HF, ¹⁷ COPERNICUS, ¹⁸ CIBIS, ¹⁹ SOLVD, ²⁰ AIRE, ²¹ TRACE, ²² ValHEFT, ²³ RALES ²⁴
Postmyocardial infarction		*	*			*	ACC/AHA Post-MI Guideline, ¹⁶ BHAT, ²⁵ SAVE, ²⁶ Capricorn, ²⁷ EPHEUS ²⁸
High coronary disease risk	*	*	*		*		ALLHAT, ²⁹ HOPE, ³⁰ ANBP2, ³¹ LIFE, ³² CONVINCE ³³
Diabetes	*	*	*	*	*	*	NKF-ADA Guideline, ³⁴⁻³⁶ UKPDS, ³⁷ ALLHAT ³⁸
Chronic kidney disease			*	*			NKF Guideline, ³⁹ Captopril Trial, ⁴⁰ RENAAL, ⁴¹ IDNT, ⁴² REIN, ⁴³ AASK ⁴⁴
Recurrent stroke prevention	*		*				PROGRESS ⁴⁵

^a Compelling indications for antihypertensive drugs are based on benefits from outcome studies or existing clinical guidelines; the compelling indication is managed in parallel with the BP.

^b Drug abbreviations: ACEI, angiotensin converting enzyme inhibitor; ARB, angiotensin receptor blocker; Aldo/ANT, aldosterone antagonist; BB, beta-blocker; CCB, calcium channel blocker.

^c Conditions for which clinical trials demonstrate benefit of specific classes of antihypertensive drugs.

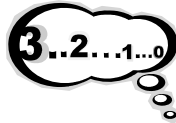
Hyperlipidemia

- Elevated cholesterol levels in the blood
- Also known as
 - High Cholesterol
 - Hypercholesterolemia
 - Dyslipidemia



What Do Cholesterol Numbers Mean?

- **Total cholesterol**
 - includes High-density lipoproteins (HDL), Low-density lipoproteins (LDL), Very low-density lipoproteins (VLDL) and Intermediate-density lipoproteins (IDL)
 - Goal is generally <200mg/dL
- **LDL (bad) cholesterol**
 - the main source of cholesterol buildup and blockage in the arteries. Goals vary but generally <130mg/dL
- **HDL (good) cholesterol**
 - helps keep cholesterol from building up in the arteries. HDL protects against heart disease, so for HDL, higher numbers are better. A level less than 40 mg/dL is low and it increases your risk for heart disease. Goal is >60mg/dL



What Do Cholesterol Numbers Mean?

- **Triglycerides**
 - another form of fat in your blood. Triglycerides can also raise the risk of heart disease. Levels that are borderline high (150-199 mg/dL) or high (200 mg/dL or more) may need treatment in some people.
- **Non-HDL Cholesterol**
 - Includes Low-density lipoproteins (LDL), Very low-density lipoproteins (VLDL) and Intermediate-density lipoproteins (IDL) Goal=LDL goal + 30mg/dL

National Cholesterol Education Program (NCEP) ATP-III Guidelines

- Released in 2001 and Updated April 2004
- Recommending more aggressive treatment for people at risk.
 - A complete lipid profile as the initial test
 - Higher recommended levels of HDL cholesterol (>40 mg/dL)
 - Lower recommended levels of LDL cholesterol (<130 mg/dL) depending upon major risk factors
 - Increased focus on treating high triglycerides
 - An assessment of risk status using Framingham risk scoring

ATP III Guidelines At-A-Glance Quick Desk Reference

- *National Cholesterol Education Program*
- <http://rover.nhlbi.nih.gov/guidelines/cholesterol/>
- 2004 Update
- <http://www.nhlbi.nih.gov/guidelines/cholesterol/atp3upd04.htm>

**Test them to determine lipid levels—
Obtain complete lipid profile after 9 to 12 hour fast.**

ATP III Classification of LDL, Total, and HDL Cholesterol (mg/dL)

LDL Cholesterol - Primary Target of Therapy

<100	Optimal
100-129	Near optimal/above optimal
130-159	Borderline high
160-189	High
≥190	Very high

Total Cholesterol

<200	Desirable
200-239	Borderline high
≥240	High

HDL Cholesterol

<40	Low
≥60	High

Identify presence of clinical atherosclerotic disease (worth one CHD risk equivalent):

- Clinical Coronary Heart Disease (CHD)
- Symptomatic carotid artery disease
- Peripheral arterial disease
- Abdominal aortic aneurysm.

Note: in ATP III, diabetes is regarded as a CHD risk equivalent.

Determine presence of major risk factors (other than LDL):

- Cigarette smoking
- Hypertension (BP >140/90 mmHg or on antihypertensive medication)
- Low HDL cholesterol (<40 mg/dL)*
- Family history of premature CHD (CHD in male first degree relative <55 years;
- CHD in female first degree relative <65 years
- Age (men >45 years; women >55 years)

* HDL cholesterol > 60 mg/dL counts as a "negative" risk factor; its presence removes one risk factor from the total count.

Determine risk category:

- 0-1 CHD Risk Factors
- 2+ CHD Risk Factors with 10 yr risk for CHD ≤ 20%
- "High Risk"
 - All Persons with CHD and CHD Risk Equivalents (noncoronary forms of clinical atherosclerotic disease, diabetes and 2+ CHD risk factors with 10 yr risk for CHD > 20%)
- "Very High Risk" (2004 Update)
 - Established CHD and:
 - Multiple major risk factors (i.e. diabetes)
 - Severe or poorly controlled risk factors (i.e. smoking)
 - Multiple risk factors of Metabolic Syndrome
 - Acute Coronary Syndrome

Men Estimate of 10-Year Risk for Men (Framingham Point Score)						Women Estimate of 10-Year Risk for Women (Framingham Point Score)					
Age						Age					
20-34	0	35-44	1	45-54	2	20-34	0	35-44	1	45-54	2
55-64	3	65-74	5	75-84	7	35-44	0	45-54	1	55-64	2
85-94	9	95-104	11	105-114	13	65-74	3	75-84	4	85-94	5
115-124	15	125-134	17	135-144	19	95-104	6	105-114	7	115-124	8
145-154	21	155-164	23	165-174	25	125-134	9	135-144	10	145-154	11
175-184	27	185-194	29	195-204	31	155-164	12	165-174	13	175-184	14
205-214	33	215-224	35	225-234	37	185-194	15	195-204	16	205-214	17
235-244	39	245-254	41	255-264	43	215-224	18	225-234	19	235-244	20
265-274	45	275-284	47	285-294	49	245-254	21	255-264	22	265-274	23
295-304	51	305-314	53	315-324	55	275-284	24	285-294	25	295-304	26
325-334	57	335-344	59	345-354	61	305-314	27	315-324	28	325-334	29
355-364	63	365-374	65	375-384	67	335-344	30	345-354	31	355-364	32
385-394	69	395-404	71	405-414	73	365-374	33	375-384	34	385-394	35
415-424	75	425-434	77	435-444	79	395-404	36	405-414	37	415-424	38
445-454	81	455-464	83	465-474	85	425-434	39	435-444	40	445-454	41
475-484	87	485-494	89	495-504	91	455-464	42	465-474	43	475-484	44
505-514	93	515-524	95	525-534	97	485-494	45	495-504	46	505-514	47
535-544	99	545-554	101	555-564	103	515-524	48	525-534	49	535-544	50
565-574	105	575-584	107	585-594	109	545-554	51	555-564	52	565-574	53
595-604	111	605-614	113	615-624	115	575-584	54	585-594	55	595-604	56
625-634	117	635-644	119	645-654	121	605-614	57	615-624	58	625-634	59
655-664	123	665-674	125	675-684	127	635-644	60	645-654	61	655-664	62
685-694	129	695-704	131	705-714	133	665-674	63	675-684	64	685-694	65
715-724	135	725-734	137	735-744	139	695-704	66	705-714	67	715-724	68
745-754	141	755-764	143	765-774	145	725-734	69	735-744	70	745-754	71
775-784	147	785-794	149	795-804	151	755-764	72	765-774	73	775-784	74
805-814	153	815-824	155	825-834	157	785-794	75	795-804	76	805-814	77
835-844	159	845-854	161	855-864	163	815-824	78	825-834	79	835-844	80
865-874	165	875-884	167	885-894	169	845-854	81	855-864	82	865-874	83
895-904	171	905-914	173	915-924	175	875-884	84	885-894	85	895-904	86
925-934	177	935-944	179	945-954	181	905-914	87	915-924	88	925-934	89
955-964	183	965-974	185	975-984	187	935-944	90	945-954	91	955-964	92
985-994	189	995-1004	191	1005-1014	193	965-974	93	975-984	94	985-994	95
1015-1024	195	1025-1034	197	1035-1044	199	995-1004	96	1005-1014	97	1015-1024	98
1045-1054	201	1055-1064	203	1065-1074	205	1025-1034	99	1035-1044	100	1045-1054	101
1075-1084	207	1085-1094	209	1095-1104	211	1055-1064	102	1065-1074	103	1075-1084	104
1105-1114	213	1115-1124	215	1125-1134	217	1085-1094	105	1095-1104	106	1105-1114	107
1135-1144	219	1145-1154	221	1155-1164	223	1115-1124	108	1125-1134	109	1135-1144	110
1165-1174	225	1175-1184	227	1185-1194	229	1145-1154	111	1155-1164	112	1165-1174	113
1195-1204	231	1205-1214	233	1215-1224	235	1175-1184	114	1185-1194	115	1195-1204	116
1225-1234	237	1235-1244	239	1245-1254	241	1205-1214	117	1215-1224	118	1225-1234	119
1255-1264	243	1265-1274	245	1275-1284	247	1235-1244	120	1245-1254	121	1255-1264	122
1285-1294	249	1295-1304	251	1305-1314	253	1265-1274	123	1275-1284	124	1285-1294	125
1315-1324	255	1325-1334	257	1335-1344	259	1295-1304	126	1305-1314	127	1315-1324	128
1345-1354	261	1355-1364	263	1365-1374	265	1325-1334	129	1335-1344	130	1345-1354	131
1375-1384	267	1385-1394	269	1395-1404	271	1355-1364	132	1365-1374	133	1375-1384	134
1405-1414	273	1415-1424	275	1425-1434	277	1385-1394	135	1395-1404	136	1405-1414	137
1435-1444	279	1445-1454	281	1455-1464	283	1415-1424	138	1425-1434	139	1435-1444	140
1465-1474	285	1475-1484	287	1485-1494	289	1445-1454	141	1455-1464	142	1465-1474	143
1495-1504	291	1505-1514	293	1515-1524	295	1475-1484	144	1485-1494	145	1495-1504	146
1525-1534	297	1535-1544	299	1545-1554	301	1505-1514	147	1515-1524	148	1525-1534	149
1555-1564	303	1565-1574	305	1575-1584	307	1535-1544	150	1545-1554	151	1555-1564	152
1585-1594	309	1595-1604	311	1605-1614	313	1565-1574	153	1575-1584	154	1585-1594	155
1615-1624	315	1625-1634	317	1635-1644	319	1595-1604	156	1605-1614	157	1615-1624	158
1645-1654	321	1655-1664	323	1665-1674	325	1625-1634	159	1635-1644	160	1645-1654	161
1675-1684	327	1685-1694	329	1695-1704	331	1655-1664	162	1665-1674	163	1675-1684	164
1705-1714	333	1715-1724	335	1725-1734	337	1685-1694	165	1695-1704	166	1705-1714	167
1735-1744	339	1745-1754	341	1755-1764	343	1715-1724	168	1725-1734	169	1735-1744	170
1765-1774	345	1775-1784	347	1785-1794	349	1745-1754	171	1755-1764	172	1765-1774	173
1795-1804	351	1805-1814	353	1815-1824	355	1775-1784	174	1785-1794	175	1795-1804	176
1825-1834	357	1835-1844	359	1845-1854	361	1805-1814	177	1815-1824	178	1825-1834	179
1855-1864	363	1865-1874	365	1875-1884	367	1835-1844	180	1845-1854	181	1855-1864	182
1885-1894	369	1895-1904	371	1905-1914	373	1865-1874	183	1875-1884	184	1885-1894	185
1915-1924	375	1925-1934	377	1935-1944	379	1895-1904	186	1905-1914	187	1915-1924	188
1945-1954	381	1955-1964	383	1965-1974	385	1925-1934	189	1935-1944	190	1945-1954	191
1975-1984	387	1985-1994	389	1995-2004	391	1955-1964	192	1965-1974	193	1975-1984	194
2005-2014	393	2015-2024	395	2025-2034	397	1985-1994	195	1995-2004	196	2005-2014	197
2035-2044	399	2045-2054	401	2055-2064	403	2015-2024	198	2025-2034	199	2035-2044	200
2065-2074	405	2075-2084	407	2085-2094	409	2045-2054	201	2055-2064	202	2065-2074	203
2095-2104	411	2105-2114	413	2115-2124	415	2075-2084	204	2085-2094	205	2095-2104	206
2125-2134	417	2135-2144	419	2145-2154	421	2105-2114	207	2115-2124	208	2125-2134	209
2155-2164	423	2165-2174	425	2175-2184	427	2135-2144	210	2145-2154	211	2155-2164	212
2185-2194	429	2195-2204	431	2205-2214	433	2165-2174	213	2175-2184	214	2185-2194	215
2215-2224	435	2225-2234	437	2235-2244	439	2195-2204	216	2205-2214	217	2215-2224	218
2245-2254	441	2255-2264	443	2265-2274	445	2225-2234	219	2235-2244	220	2245-2254	221
2275-2284	447	2285-2294	449	2295-2304	451	2255-2264	222	2265-2274	223	2275-2284	224
2305-2314	453	2315-2324	455	2325-2334	457	2285-2294	225	2295-2304	226	2305-2314	227
2335-2344	459	2345-2354	461	2355-2364	463	2315-2324	228	2325-2334	229	2335-2344	230
2365-2374	465	2375-2384	467	2385-2394	469	2345-2354	231	2355-2364	232	2365-2374	233
2395-2404	471	2405-2414	473	2415-2424	475	2375-2384	234	2385-2394	235	2395-2404	236
2425-2434	477	2435-2444	479	2445-2454	481	2405-2414	237	2415-2424	238	2425-2434	239
2455-2464	483	2465-2474	485	2475-2484	487	2435-2444	240	2445-2454	241	2455-2464	242
2485-2494	489	2495-2504	491	2505-2514	493	2465-2474	243	2475-2484	244	2485-2494	245
2515-2524	495	2525-2534	497	2535-2544	499	2495-2504	246	2505-2514	247	2515-2524	248
2545-2554	501	2555-2564	503	2565-2574	505	2525-2534	249	2535-2544	250	2545-2554	251
2575-2584	507	2585-2594	509	2595-2604	511	2555-2564	252	2565-2574	253	2575-2584	254
2605-2614	513	2615-2624	515	2625-2634	517	2585-2594	255	2595-2604	256	2605-2614	257
2635-2644	519	2645-2654	521	2655-2664	523	2615-2624	258	2625-2634	259	2635-2644	260
2665-2674	525	2675-2684	527	2685-2694	529	2645					

Treatment of Low HDL

- Reach LDL goal then
- **EXERCISE**

Treat elevated triglycerides.

ATP III Classification of Serum Triglycerides (mg/dL)

<150	Normal
150-199	Borderline high
200-499	High
≥500	Very high

Treatment of elevated triglycerides (≥150 mg/dL)

- Primary aim of therapy is to reach LDL goal
- Intensify weight management
- Increase physical activity
- If triglycerides are ≥200 mg/dL after LDL goal is reached, set secondary goal for non-HDL cholesterol (total - HDL) 30 mg/dL higher than LDL goal.

2004 Update ATP III

- Five Major Trials since the ATP III was originally published in May 2001
 - HPS
 - PROSPER
 - ALLHAT
 - ASCOT-LLA
 - PROVE IT

ATPIII Update Summary

- In moderately-high risk persons (2+ risk factors and 10 yr risk 10-20%), the recommended LDL-C goal is <130mg/dL
- In HIGH RISK persons, the recommended LDL-C goal is <100mg/dL
- In VERY HIGH RISK, an LDL-C of <70mg/dL is a therapeutic option.

- When a high risk patient has high TG or low HDL-C, consideration should be given to combining a fibrate or nicotinic acid with a LDL-lowering drug

The Cholestech LDX® System

- Measures a complete lipid profile plus glucose in only 5 minutes from a simple fingerstick.

- Also tests ALT and CRP



Key Features

- Small, lightweight, and portable
- Includes printer that provides duplicate copies of test-results
- Factory calibrated
- Fingerstick...eliminates the anxiety of venipuncture.
- Provides quick feedback for on-the-spot adjustment of therapy and improved patient compliance
- CLIA-waived system and meets all relevant National Cholesterol Education Program (NCEP) guidelines for precision and accuracy

Test Cassettes

- Large variety of testing options
 - Total Cholesterol
 - Total Cholesterol and Glucose
 - Total Cholesterol and HDL Panel
 - Total Cholesterol, HDL, and Glucose Panel
 - Total Cholesterol, HDL, Triglycerides, TC/HDL ratio, estimate of LDL and VLDL
 - Total Cholesterol, HDL, Triglycerides, Glucose, TC/HDL ratio, estimate of LDL and VLDL
 - ALT (Alanine Aminotransferase)
 - Hs-CRP (High Sensitivity C-Reactive Protein)
- GDX machine
 - HbA1c

Supplies

- Lancets
- Capillary Tubes
- Capillary Plungers
- Accessory Tray
- Band-aids
- Gauze
- Alcohol swabs

Testing with Cholestech LDX



Testing with Cholestech LDX cont

- Stick
 - Before taking the fingerstick sample, prepare your testing area
 - Make sure cassette is room temperature (allow 10 minutes out of refrigerator)
 - Run Self Test on Cholestech by pressing RUN
 - Remove from packaging and arrange on a clean surface the following: cassettes, lancets, capillary tubes and plungers, alcohol swabs, gauze/cotton balls, band-aids
 - Ensure the sharps container and garbage cans are in close proximity

Testing with Cholestech LDX cont

- Use Lancet device to pierce the skin on the finger tip
 - Make sure patients hands are warm and clean (free of soap and lotion residue = elevates TRG)
 - Gently massage finger from base to tip to increase blood flow
 - Wipe site with alcohol swab
 - Firmly place lancet flush against the finger tip preferably outside surface of the ring finger on the right hand
 - Perform a deep and firm puncture –GOOD BLOOD FLOW IN THE KEY
 - Wipe off first drop of blood with cotton ball or gauze because it contains tissue fluid
 - Squeeze the finger with a "Pulse" the finger until a large drop of blood has accumulated do not "milk" the finger.

Testing with Cholestech LDX cont

- Collect blood sample from fingerstick in capillary tube
 - Once the fingerstick occurs, move quickly to prevent clotting.
 - Collect sample in capillary tube in less than 10 seconds
 - Use plunger to add sample to test cassette in less than 5 minutes
 - Keep the patient's hand below the level of the heart
 - Easiest to hold the capillary tube and plunger horizontally (or at a slight descending angle if necessary) to the drop of blood.
 - Touch the end of the capillary tube to the drop of blood and fill capillary tube to the black mark
 - If blood flow stops, wipe finger firmly with gauze to reopen the puncture.
- Dispense the sample toward the white material in the Cassette sample well

Testing with Cholestech LDX cont

- Click
 - Load cassette immediately into the Cholestech
 - Hold cassette horizontally and don't touch the black bar or magnetic strip
 - Black Reaction must face the Analyzer and Brown Magnetic Stripe must be on the right.
 - Press RUN to close drawer and start test

Testing with Cholestech LDX cont

- Done
 - Results are ready to discuss with patient in 5 minutes
 - When test is complete, the LDX will beep, and results will appear on the screen
 - Press DATA button for more results.
 - Press DATA again for the Framingham Risk. Press RUN to calculate or STOP to skip and print the results

Testing with Cholestech LDX cont.

- If you decide to run the Framingham Risk, you can calculate it on the Cholestech.
- Collect the necessary patient information:
 - Gender Diabetes
 - Smoking Status
 - Age (>30 years old)
 - ECG-LVH
 - Systolic BP
 - Year to Run the Risk Prediction (4-12 yrs)
- Press STOP to close panel and end test
- Press DATA again to recall the last tests result. Only the last test can be recalled

Quality Assurance

- Optics Check Cassette
 - Checks the optical system on the Cholestech
 - Run once daily before patient samples are tested
 - Run after the Cholestech LDX System has been moved or serviced
- Quality Controls
 - Gently turn control bottles 6-7 times to mix them
 - Run QC on each
 - new shipment of cassettes
 - new lot of cassettes
 - Run of patient samples

Educational materials

- Training video for staff
- Educational pamphlets
 - Download at www.cholesteck.com
 - Order 800-733-0404

Identify and Manage Patients at Risk of Heart Disease

- Pharmacists are uniquely positioned to help combat heart disease through early identification and on-going disease management.
- Project ImPACT: Hyperlipidemia, pharmacists doubled compliance rates and helped patients to achieve target lipid levels as a result of the value-added service.
 - 93% of patients were in compliance with drug therapy as compared to previous studies where only 40% of patients remained in compliance.
 - Over 62% of these patients have reached National Cholesterol Education Panel (NCEP) goals as compared to other studies where treatment to goal was as low as 8%.

Payment for services

- Screenings are predominantly a cash pay service
 - Ranging from \$30-\$50
- Identify who benefits from the services
 - Some employers-healthy employees mean less sick days (example BOEING)
 - Drug manufacturers-increase compliance
 - Patients who want to see if the co-pays are worth the money

Where can you do screenings?

- **Hospital-Based Testing**
 - Outpatient Lipid and Diabetes Clinics
 - Occupational Health/Corporate Wellness
 - Cardiac Rehabilitation units
- **Employee Wellness Programs**
- **Managed Care Programs**
- **Community Screening and Health Education**
 - Community Outreach, Point-of-Care Testing (POCT)
 - Community pharmacy based services
 - Smoking Cessation programs

Questions?
