

DOROTHY PAUN

University of Washington
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Seattle, WA 98195-2100, USA
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EDUCATION

Ph.D., International Marketing, University of Oregon, 1993
M.B.A., International Finance, Universiteit of Leuven, Belgium, 1984
B.S., Natural Resources, University of Wisconsin, 1982

ACADEMIC POSITIONS

University of Washington

Associate Professor, 1999 - continuing

Affiliate Associate Professor, Henry M. Jackson School of International Studies, 2003 - continuing

Adjunct Associate Professor, School of Pharmacy, 2000 - continuing

Associate Director, Foster School of Business Retail Management Program, 2000 - 2002

Acting Associate Dean, 2000

Assistant Professor, 1993 - 1999

- Receive excellent student evaluations for graduate and undergraduate courses taught in: green marketing (also known as sustainable marketing, environmental marketing); green business (covers green dimensions of marketing/finance/accounting/management); marketing research; marketing management/introduction to marketing; international business.
- Conduct research on triple bottom line corporate performance (financial, environmental, and corporate social responsibility); cross-cultural business-to-business relationships; and international pricing strategies (awarded the Academy of Marketing Science's *Alpha Kappa Psi Research Award*).

Visiting Professorships Abroad

Visiting Professor, University of British Columbia, Canada, 2004 - 2005

Visiting Professor, School of Business, Università Bocconi, Italy, 2003

Visiting Professor, Helsinki School of Economics and Business, Finland, 1995 - 1999

Visiting Professor, Joka Executive M.B.A. Education Ltd., Finland, 1999

AWARDS AND HONORS

Academy of Marketing Science Alpha Kappa Psi Research Award

European Union Research Fellowship

Fulbright Distinguished Chair Award

Laurel Award for Scholarly Excellence

PROFESSIONAL EXPERIENCE

Stockbroker, Shearson/American Express

Park Ranger, Alaska Division of Parks and Outdoor Recreation

SELECTED PUBLICATIONS

- McKee, Hannah, Duncan Clauson, Robb Schmitt, Christopher Burgess, Catherine Carter, Lydia Caudill, Hans Minea, Kendra Schaaf, Christine Scheele, and Dorothy Paun (2010), "The Net Worth of Sustainability: An Empirical Investigation of 17 Companies," *13th Annual Undergraduate Research Symposium*, Janice DeCosmo, ed. Seattle, Washington: University of Washington, in press.
- Popelka, Juliane, Nathan Angle, Gonzalo Carrasco, Whitney Stovall, and Dorothy Paun (2009), "Collapsing Financial Systems, Climate Deterioration, and Widening Social Inequities: An Empirical Exploration of Cause, Effect, Coincidence, and Hope," in *Proceedings of the 12th Annual Undergraduate Research Symposium*, Janice DeCosmo, ed. Seattle, Washington: University of Washington, page 198.
- Tran, Liz and Dorothy Paun (2009), "A Comparison of Environmental Stewardship and Social Responsibility in Europe and North America," in *Proceedings of the 12th Annual Undergraduate Research Symposium*, Janice DeCosmo, ed. Seattle, Washington: University of Washington, Janice DeCosmo, ed. Seattle, Washington: University of Washington, page 197.
- Orlovic, Violeta, Carolyn Chen, and Dorothy Paun (2008), "The Triple Bottom Line: Evaluating Corporate Financial, Environmental, and Social Responsibility Practices," *COSEP Proceedings*, G. Ristic ed. Kopaonik, Serbia: Ministry of Science, pages 24-29.
- Paun, Dorothy, Sean Cappello, Katie Fulkerson, Laura Pollan, Ravi Manghani, Carolyn Chen, Angie Gaffney, Brianna Hughes, Eric Knobon, Violeta Orlovic, Elizabeth Tran, and Emil Morhardt (2008), "Exploring Sustainability Performance in Canada, the US, and Beyond," *Canadian Studies Center Spring Report*, page 8.
- Cappello, Sean and Dorothy Paun (2008), "Cross Cultural Comparisons of Corporate Environmental and Social Responsibility Performance in the U.S. and Canada," in *Proceedings of the 11th Annual Undergraduate Research Symposium*, Janice DeCosmo, ed. Seattle, Washington: University of Washington, pages 170-171.
- Paun, Dorothy (2007), *Sustaining Business-to-Business Relationships: A Cross Cultural Comparison of Canadian and United States Firms*. Canadian Embassy Report. Washington D.C.: Academic Relations Office. 15 pages.
- Paun, Dorothy (2006), "A Longitudinal Study of Business Values and Performance in Canada and U.S." in *Convergence and Divergence in North America Canada and the United States*, Karl Froschauer, Nadine Fabbi, and Susan Pell, eds. Vancouver, Canada: Simon Fraser University, pages 42-60.
- Paun, Dorothy (2005), *A Case Study on How To Conduct a Pulp, Paper, and Packaging Industry Performance Review*. Corvallis, Oregon: Oregon State University Press.
- Paun, Dorothy (2005) "A Longitudinal Study of Debt and Equity in the U.S. and Canada," *Paper Money Journal*, Volume 2, Number 9, 7 pages. Accessed February 8, 2005, <http://www.globalPaperMoney.org/appipm/issues/2005-02-15/4.html>.
- Paun, Dorothy, Vivek Srivastava, Peter Stroble, Dan Thomson, Elizabeth Scott, Abhilash Reddy, Reinier Voorwinde, Nan Hu, and Bill Spohnholtz (2005), "Paper Industry Growth, Returns, and Leverage," *Solutions*, Volume 88, Number 1, pages 23-26.
- Paun, Dorothy (2005) "A Five Year Investigation of Paper Industry Performance in the US and Canada," *Paper Money Journal*, Volume 2, Number 6, 9 pages. Accessed January 21, 2005, <http://www.globalpapermoney.org/tappipm/issues/2005-01-04/4.html>.
- Paun, Dorothy, Vivek Srivastava, Elizabeth Scott, Nan Hu, Reinier Voorwinde, Peter Stroble, Dan Thomson, Abhilash Reddy, and Bill Spohnholtz (2004), "2004 Performance Survey of the North American Paper Industry," *TAPPI Journal*, Volume 3, Number 12, pages 33-56.
- Cantrell, Randall, Dorothy Paun, and Susan L. LeVan-Green (2004), "An Empirical Analysis of an Innovative Application for an Underutilized Resource," *Forest Products Journal*, Volume 54, Number 9, pages 28-35.
- Paun, Dorothy (2004) "1997-2002 Trend Analysis of Capital Expenditures in Canada and the U.S.," *Paper Money Journal*, Volume 2, Number 3, 7 pages. Accessed November 19, 2004, <http://www.globalPaperMoney.org/tappipm/issues/2004-11-16/23.html>.

- Paun, Dorothy (2004) "Sales Trends in the North America," *Paper Money Journal*, Volume 2, Number 1, 9 pages. <http://www.globalPaperMoney.org/tappipm/issues/2004-10-19/30.html>.
- Paun, Dorothy, Vivek Srivastava, John Garth, Elizabeth Scott, Karen Black, Andrew Dodd, Linda Nguyen, Indroneil Ganguly, Jason Rice, Hyun Deok Seok (2003), "A Financial Review of the North American Paper Industry," *TAPPI Journal*, Volume 3, Number 1, pages 1-20.
- Paun, Dorothy, Vivek Srivastava, Indroneil Ganguly, John Garth, Linda Nguyen, Karen Black, Elizabeth Scott, Andrew Dodd, Jason Rice, and Hyun Deok Seok (2003), "Paper Industry Performance in the U.S. and Canada," *Solutions*, Volume 87, Number 1, 28 pages. Accessed January 10, 2003, <http://tappi.org/index.asp?rc=1&pid=28477&ch=1&ip=>.
- Paun, Dorothy, Cameron Crump, and Paul Boardman (2002), "Managerial Perceptions of Using Competitive Advantages to Moderate Entry Barriers in China," in *Cross-Cultural Research*, Scott Smith, ed. Provo, UT: Brigham Young University.
- Crump, Cameron, Dorothy Paun, and Paul Boardman (2001), "*How Competitive Advantages Can Lower Entry Barriers in China*," Seattle, Washington: CINTRAFOR, Special Paper 85, 43 pages.
- Paun, Dorothy, Pantipa Tachawachira, Tracy Ho, Chavonda Jacobs-Young, Barb Miele, Jeff Comnick, Shelley Gardner, Randy Cantrell, and Jason Cross (2001), "A Performance Assessment of the North American Paper Industry," *Solutions*, Volume 84, Number 12, 27 pages. Accessed June 12, 2001, <http://tappi.org/index.asp?rc=1&pid=20254&ch=1&ip=>.
- Paun, Dorothy, Chavonda Jacobs-Young, Olivier Trendel, Karl Howard, Edie Sonne, Kevin Ceder, Cameron Crump, and Chad Oliver (2000), "1999 Financial Analysis of North American Pulp and Paper Companies," *TAPPI Journal*, Volume 83, Number 7, pages 32-39.
- Paun, Dorothy (1999). "Voice of the Customer," chapter in *Quality Yearbook 1998*. James Cortada and John Woods, eds. New York: McGraw Hill Books.
- Paun, Dorothy, Olivier Trendel, Jeffrey Mathews, Mark Mead, Yihai Liu, Kyle Cunningham, Julie Nelson, Mark Swanson, Kevin Hodgson, and Edward Kelley (1999), "1998 Financial Analysis of North American Pulp, Paper, and Packaging Firms," *TAPPI Journal*, Volume 82, Number 9, pages 58-68.
- McDonald, Kimberlee and Dorothy Paun (1998), "Public Policy Implications of Employing Nature to Sell Products," *WINR Journal*, Volume 19, Number 3, pages 30-33.
- Shoham, Aviv and Dorothy Paun (1998), "A Study of International Modes of Entry and Orientation Strategies Used in Countertrade Transactions," *Journal of Global Marketing*, Volume 11, Number 3, pages 5-19.
- Vlosky, Richard, Elizabeth Wilson, David Cohen, Renee Fontenot, Wesley Johnston, Robert Kozak, Diana Lawson, Jeffrey Lewin, Dorothy Paun, Erik Ross, James Simpson, Paul Smith, Timothy Smith, and Brent Wren, (1998) "Partnerships Versus Typical Relationships Between Wood Products Distributors and their Manufacturer Suppliers," *Forest Products Journal*, Volume 48, Number 3, pages 27-35.
- Paun, Dorothy, Amy Bjorkman, Christopher Nelson, Samuel Fleishman, C. L. Mason, Shawn Wilson, Jeremy Ness, Joseph Roos, and Richard Gustafson (1998), "A Performance Analysis of North American Pulp, Paper, and Packaging Companies," *TAPPI Journal*, Volume 81, Number 12, pages 75-82.
- Shoham, Aviv and Dorothy Paun (1998), "A Multinational Analysis of Firms Using International Countertrade," *Journal of Business-to-Business Marketing*, Volume 4, Number 2, pages 33-51.
- Paun, Dorothy, Larry Compeau, and Dhruv Grewal (1997), "A Model of the Influence of Marketing Objectives on Pricing Strategies in International Countertrade," *Journal of Marketing and Public Policy*, Volume 16, Number 1, pages 69-82.
- Bjorkman, Amy, Dorothy Paun, and Chavonda Jacobs-Young (1997), "Financial Performance, Capital Expenditures, and International Activities," *TAPPI Journal*, Volume 80, Number 10, pages 71-84.
- Paun, Dorothy (1997), "A Study of 'Best' Versus 'Average' Buyer-Seller Relationships," *Journal of Business Research*, Volume 39, Number 1, pages 13-21.

- Paun, Dorothy (1997), "Extending the Model of Marketing Objectives on Buyer and Seller's Pricing Strategies in International Countertrade," in *Northwest Management Scholars' Conference*, Centerpiece Paper, pages 1-7.
- Paun, Dorothy (1996), "An International Profile of Countertrading Firms," *Industrial Marketing Management*, Volume 26, Number 1, pages 11-21.
- Paun, Dorothy, Steven Shook, and Gerard Schreuder (1996), "Educational Mindsets: The Importance of Marketing and Economics in Forestry Education," *Journal of Forestry*, Volume 94, Number 9, pages 29-33.
- Martin, Walburga, Loogyam Desai, and Dorothy Paun (1996), "Public Perceptions of the Pulp and Paper Industry," *TAPPI Journal*, Volume 79, Number 10, pages 97-102.
- Paun, Dorothy and Aviv Shoham (1996), "Marketing Motives in International Countertrade: An Empirical Examination," *Journal of International Marketing*, Volume 4, Number 3, pages 29-47.
- Paun, Dorothy (1996), "A Survey of International Countertrade and Offset," *Countertrade and Offset: Global Intelligence on Trading Arrangements*, Volume 14, Number 12, pages 6-8.
- Paun, Dorothy (1995), "How to Successfully Bundle Forest Products," *Forest Industries Journal*, Volume 10, Number 2, pages 22-25.
- Eastin, Ivan and Dorothy Paun (1995), "A Conceptual Framework for Assessing Strategic Options to Boycotts: Ghana and the European Tropical Hardwood Boycott," in *Business Strategy and the Environment Conference Proceedings*. London: John Wiley and Sons Ltd., pages 67-73.
- Paun, Dorothy (1994), "Personal Selling: Model Refinement and Future Research Directions," in *Towards An Integrated Theory*, Heikki Juslin and Miikka Pesonen, eds. Helsinki, Finland: University of Helsinki Press, pages 1-4.
- Ilinitch, Anne, Ivan Eastin, Mike Peng, and Dorothy Paun (1994), *Developing Intangible Resources: The New Battleground for Export Success Among Small- and Medium-Sized Firms*. Seattle, Washington: CINTRAFOR, Report Number 45, 42 pages.
- Paun, Dorothy and Gerald Albaum (1993), "A Conceptual Model of Seller and Buyer's Pricing Strategies in International Countertrade," *Journal of Global Marketing*, Volume 7, Number 2, pages 75-95.
- Shoham, Aviv and Dorothy Paun (1993), "Small Business Marketing Strategies: Are They Neglected by the Discipline?" in *Developments in Marketing Science*, Volume 16, Michael Levy and Dhruv Grewal, eds. Madison, Wisconsin: Academy of Marketing Science, pages 121-128.
- Paun, Dorothy (1993), "When to Bundle or Unbundle Products," *Industrial Marketing Management*, Volume 22, Number 1, pages 29-34.
- Paun, Dorothy (1992), "Product Bundling: A Normative Model Based on an Orientation Perspective," in *Developments in Marketing Science*, Volume 15, Victoria Crittenden, ed. Chestnut Hill, Maine: Academy of Marketing Science, pages 301-305.

SELECTED RESEARCH POSTERS

- Paun, Dorothy (2010), "Contemplative Paths for Integrating Environmental and Social Responsibility Practices," *2010 Teaching and Learning Symposium*.
- Paun, Dorothy, Po Yi Leung, Robb Schmitt, and Emil Morhardt (2010), "Practical Solutions for Environmental and Social Responsibility Problems: Getting Caught, Paying for It, and Insuring It Doesn't Happen Again," *Conservation Colloquium*.
- Paun, Dorothy (2009), "A Prescription for Change: Embedding Sustainability in Business Education and Research," *Fifth Annual Scholarship Teaching Symposium*.
- Paun, Dorothy, Robb Schmitt, Liz Tran, and Katie Fulkerson (2009), "Resource Consumption, Resource Conservation, and Environmental Externalities: A 12 Country Analysis of the Forest Products, Chemicals, and Energy Industries," *2009 WPPF Annual Conference*.
- Bura, Renata, Monika Moskal, Dorothy Paun, and Clare Ryan (2007), "Sustainability, Bioenergy Innovation Using Remote Sensing, and Marketplace Assessment Tools," *29th Symposium on Biotechnology for Fuels and Chemicals*.

- Paun, Dorothy, Jingliang Mao, Yuan Yuan, David Mong, Xiaozhi Cao, Aren Sparck, Chris DeVine, Saara Romu, and Hideaki Kubota (2006), "An International Business Assessment of the Canadian and U.S. Paper Industry," *WPPF Annual Conference*.
- Reeve, Amy Bjorkman, Mihyun Seol, Audrey Rector, Akiko Fujisaki, Hunter Chen, JoEarl Murphy, and Dorothy Paun (2005), "A Cross-Cultural Analysis of Global Manufacturers and Publishers: Relationship Marketing Approaches and Pricing Perceptions," *Forest Products Society Annual Conference*.
- Paun, Dorothy, Vivek Srivastava, Bill Spohnholtz, Elizabeth Scott, Dan Thomson, Peter Stroble, Reinier Voorwinde, Abhilash Reddy, and Nan Hu (2004), "A Financial Assessment of the Canadian and U.S. Forest Products Industries," *Forest Products Society 2004 Annual Conference*.
- Paun, Dorothy, Bill Spohnholtz, Vivek Srivastava, Elizabeth Scott, Peter Stroble, Dan Thomson, Nan Hu, Reinier Voorwinde, and Abhilash Reddy (2004), "Performance Drivers in the Pulp, Paper, and Packaging Industry," *WPPF Annual Conference*.
- Paun, Dorothy, Karen Black, John Garth, Indroneil Ganguly, Elizabeth Scott, Andrew Dodd, Linda Nguyen, Vivek Srivastava, Jason Rice, and Heon Deok Seok (2003), "The Influence of Financial Leverage on Annual Sales," *Forest Products Society Annual Conference*.
- Paun, Dorothy, Jason Rice, Andrew Dodd, Linda Nguyen, Vivek Srivastava, Karen Black, Indroneil Ganguly, John Garth, Elizabeth Scott, and Heon Deok Seok (2003), "The Effects of Product Diversification on Financial Performance," *WPPF Annual Conference*.
- Paun, Dorothy, Tracy Ho, Pantipa Tachawachira, Barb Miele, Chavonda Jacobs-Young, Shelly Gardner, Jason Cross, Jeff Cornick, and Randy Cantrell (2001), "Weathering the Storm: A Five Year Analysis of Profits," *WPPF Annual Conference*.
- Paun, Dorothy, Karl Howard, Chavonda Jacobs-Young, Edie Sonne, Kevin Ceder, Olivier Trendel, Cameron Crump, and Chad Oliver (2000), "Capital Intensity and Product Sectors," *WPPF Annual Conference*.
- Paun, Dorothy, Jeffrey Mathews, Julie Nelson, Olivier Trendel, Mark Mead, Yihai Liu, Kyle Cunningham, Mark Swanson, and Kevin Hodgson (1999), "The Role of Capital Expenditures and Influence of Product Diversification on Firm Performance," *WPPF Annual Conference*.
- Paun, Dorothy, Jeremy Ness, Shawn Nelson, Larry Mason, Chris Nelson, Joe Roos, Samuel Fleishman, and Amy Bjorkman (1998), "Capital Expenditure and Rates of Return," *WPPF Annual Conference*.

SELECTED RESEARCH PRESENTATIONS & SPEECHES

- Paun, Dorothy (2010), "Energy and the Triple Bottom Line," *14th Annual IFMA Symposium*.
- Paun, Dorothy (2009), "Five Fulbright Case Studies," *Fulbright Executive Directors Western Hemisphere Annual Meeting*.
- Cappello, Sean and Dorothy Paun (2008), "Social Responsibility Performance," *11th Annual Undergraduate Research Symposium*.
- Paun, Dorothy (2006), "Innovative Leadership: Substance and Style," *University of Washington Leadership Retreat*.
- Paun, Dorothy (2006), "Integrating Sustainability Into MBA Courses," *Third Annual Conference on Teaching Sustainable Business*.
- Aren Sparck and Dorothy Paun (2006), "Towards a Corporate Sustainability Circle," *Native American Students in Advanced Academia Conference*.
- Paun, Dorothy (2005), "Exploring Markets for New and Unsought Products," *University of British Columbia International Speakers Program*.
- Seol, Mihyun and Dorothy Paun (2005), "Marketing Strategies for Small Timber," *WGF Forum*.
- Paun, Dorothy (2004), "Convergence and Divergence in the Canadian and U.S. Forest Products Industries," *Fifth Biennial Colloquium in Canada*.
- Paun, Dorothy (2004), "Alternative Business Approaches for Innovativeness," *University of Alaska*.

- Paun, Dorothy (2003), "Psychographics, Market Segmentation, and the Environment," *University of Manitoba*.
- Paun, Dorothy (2003), "International Countertrade: Marketing and Pricing Strategies," *Institute of Corporate Economics and Management*.
- Paun, Dorothy and Randy Cantrell (2003), "An Empirical Approach to Marketing Unsought Goods," *University of Manitoba*.
- Paun, Dorothy (2003), "Corporate Use of Nature for Marketing Products and Services," *Università Bocconi*.
- Paun, Dorothy (2002), "Assessing Corporate Donor Needs and Values," *University of Washington Development Directors Seminar*.
- Paun, Dorothy (2002), "Marketing and Selling for Engineers, Scientists, and Technologists," *IPST*.
- Paun, Dorothy (2002), "International Countertrade: Market Entry and Pricing Strategies," *University of Plymouth*.
- Paun, Dorothy (2002), "Professorial Beach Combing: A Collection of Ideas for Enhancing Teaching," *Institute for Teaching Excellence*.
- Paun, Dorothy (2002), "Product Differentiation and Marketing Strategies", *Georgia Institute of Technology*.
- Paun, Dorothy, Cameron Crump, and Paul Boardman (2001). "China and the Building Materials Industry," *Eighth Cross Cultural Research Conference*.
- Paun, Dorothy (2001), "Forward Integration: Internationalism and E-Businesses," *Northwest International Business Educators' Annual Conference*.
- Paun, Dorothy, Pantipa Tachawachira, Randy Cantrell, Jeff Cornick, Jason Cross, Shelly Gardner, Tracy Ho, Chavonda Jacobs-Young, and Barb Miele (2001), "The Impact of Capital Expenditures on Firm Performance," *Professional Council of Federal Scientists and Engineers*.
- Paun, Dorothy (1999), "Predictors of Long-term Strategic Partnerships," *Joko Executive Education Seminar*.
- Paun, Dorothy, Samuel Fleishman, Joseph Roos, Amy Bjorkman, Larry Mason, Chris Nelson, Shawn Wilson, and Jeremy Ness (1998), "A Comparison of the Financial Performance of the United States and Canada," *Forest Products Society Annual Conference*.
- Paun, Dorothy (1997), "Successful Business-to-Business Relationships," *American Marketing Association Annual Conference*.
- Paun, Dorothy (1997), "Recent Developments in Professional Selling Research," *Helsinki School of Economics and Business Administration*.
- Paun, Dorothy (1996), "Foreign Teaching Opportunities and Challenges for Marketing Educators," *American Marketing Association Annual Conference*.
- Paun, Dorothy (1995), "Buyer-Seller Relationships in International Countertrade Transactions," *Helsinki School of Economics and Business Administration Seminar*.
- Paun, Dorothy (1995), "Valuation and Pricing Issues in International Countertrade," *American Marketing Association Annual Conference*.
- Paun, Dorothy (1994), "Comments on and Criticisms of Personal Selling," *International Forest Products Marketing Conference*.
- Paun, Dorothy (1994), "The University of Washington's Approach to Research and Education," *International Forest Products Marketing Conference*.
- Paun, Dorothy, Aviv Shoham, and Ivan Eastin (1993), "The Role of Marketing Objectives in the Pricing Strategy Selection Process in International Countertrade," *Academy of International Business Annual Conference*.
- Friestad, Marian, Dorothy Paun, and Kristina Frankenberger (1992), "The Development of a Measure of Service Encounter Emotional Responses," *TIMS Marketing Conference on Services Quality, Services Satisfaction, and Services Marketing*.
- Paun, Dorothy (1992), "A Model of Product Bundling," *Academy of Marketing Science Annual Conference*.
- Paun, Dorothy (1990), "The Influence of Pretransaction Conditions on Marketing and Purchasing Objectives in International Countertrade," *Danish Research Institute*.

SELECTED EDITORIAL BOARDS & REVIEWS

Academy of Marketing Science
American Marketing Association Proceedings
American Society for Engineering Education
Cooperative Strategies: North American Perspectives. San Francisco: New Lexington Press
Cooperative Strategies: European Perspectives. San Francisco: New Lexington Press
Cooperative Strategies: Asian Pacific Perspectives. San Francisco: New Lexington Press
Global Social Entrepreneurship Center
Industrial Marketing Management Journal
International Comparative Management Proceedings
Journal of Business and Industrial Marketing
Journal of International Business Studies
Mary Gates Endowment
National Research Initiative Competitive Grants Program
National Science Foundation
Oregon State University Publications
Organization Science Journal
Paper Money Journal
Society for International Marketing Advances
TAPPI Journal

SELECTED SERVICE

Current

Vice President of the Board of Directors, Fulbright Scholar Organization (Washington), 2010 – continuing
Judge, Global Social Entrepreneurship Business Plan Competition, 2009 - continuing
Capstone Adviser, Environmental Science and Resource Management Major, 2009 - continuing
External Relations and Communications Committee, University of Washington, 2009 - continuing
Mary Gates Endowment Review Committee, 2008 - continuing
Board of Directors, Fulbright Scholar Organization (Washington), 2008 – continuing
Capstone Adviser, Program on the Environment, 2008 - continuing
Capstone Adviser, Individual Studies Major, 2007 - continuing
Faculty Advisor, PSE Business Option, 1998 - continuing

Former

National Science Foundation Panelist, Graduate Research Fellowship Program (Economics 2009, Environmental Science 2007)
His Holiness the Dalai Lama Convocation Marshal, 2008
GSEC Proposal Review Committee, 2008
Hubert Humphrey Fellowship Mentor, 2007 - 2008
Commencement Marshal, University of Washington, 2007, 2004, 2001
British Columbia Forum on Forest Economics and Policy Roundtable Member, 2005
Elected Faculty Council Member, 2004 - 2006
Faculty Senator, 1999 - 2001
Commencement Speaker, University of Washington, 1999
World Trade Organization CIBER Representative, 1999
Carl G. Jung Society Volunteer Librarian, 1999
Pinchot Institute Symposium Representative, 1999