### House of Quality Worksheet

<table>
<thead>
<tr>
<th>Technical Requirements</th>
<th>Customer Requirements</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
</tr>
</thead>
<tbody>
<tr>
<td>Importance Weighting</td>
<td>(Sum the relationship columns)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Important: Weighting**

**Competitive Evaluation**
(Higher values are better)

**Correlation (roof):**
- ◊ Strong Positive
- ○ Positive
- ✗ Negative
- ★ Strong Negative

**Relationships (matrix):**
- ◊ Strong = 9
- ○ Medium = 3
- △ Small = 1